# WACD Financial Report Comments June 30, 2022

# **Statement of Financial Position - ASSETS**

• <u>Net Assets</u>: Net Income for June was \$

Executive Net Income (as of 06/30/22)	-\$ 59,436.70
PMC Net Income (as of 06/30/22)	\$ 335,277.41
Unrealized Gains (Edward Jones)	-\$ 169,476.64
Net Income	\$ 88,364.07

- <u>Current Assets PMC</u>: PMC assets (checking and savings) at Banner Bank are \$388,523.25 and PMC Savings at Edward Jones is \$516,937.36. The other account at Edward Jones is for the IRS deposits (\$53,333.38). This money is a refunded from the IRS for payment on the 990-T.
- <u>Current Assets Executive</u>: The executive checking account had a negative balance as of June 30<sup>th</sup>. At the end of the month, some checks were written to reflect expenses that had accrued in the 21-22 Fiscal Year. I had anticipated receiving a check by the end of the month, but that check was received and deposited in early July. By the time the checks were signed and mailed, the account balance was no longer negative, and no checks bounded.
- Aged Receivables for PMC: \$26,622.08

0 - 30 Days	\$ 19,684.93
31 – 60 Days	\$
61 – 90 Days	\$ 4,807.40
Over 90 Days	\$ 2,129.75

- Aged Receivables for Executive: \$14,300 (Commission contract)
- Long Term Investments: As of June 30th, the value of the Long-Term Investments was \$1,241,075.81.

# **Executive Operations Profit and Loss:**

- Revenue is at 96.60% and expenses are at 97.25% for the Fiscal Year 2021-22. Executive Operations had a YTD net loss of -\$59,436.70. A negative net loss of \$58,820.13 was projected in the FY21-22 budget.
- Bad Debt Expense North Yakima Conservation District was the only district that did not pay their dues.

• Fiscal Year-to-Date Breakdown of Consulting Services:

Martin Flynn Public Affairs	\$ 15,000.00
Josh Monaghan Consulting, LLC	\$ 6,875.00
DEI Consultant	\$ 10,000.00
TOTAL	\$ 31,875.00

- WACD incurred automobile expenses that were not in the budget.
- Annual Meeting

	Budgeted		Actual	C	oifference
Revenue	\$25,000.00	\$	13,040.00	-\$	11,960.00
Expenses	\$15,000.00	\$	31,375.53	-\$	16,375.53
Net Income	\$10,000.00	-\$	18,335.53		

# **Executive Operations Income Statement Summary:**

	rrent Fiscal Year 7/21 – 06/22)	Prior Fiscal Year (7/20 – 06/21)		
Revenues	\$ 333,282.19	\$	327,822.39	
Expenses	\$ 392,718.89	\$	315,595,.01	
Net Income	\$ -59-436.70	\$	12,227.38	

# **Plant Materials Center Profit and Loss**

- Revenue is at 129.49% and expenses are at 105.43% for the Fiscal Year 2021-22. The Plant Materials Center had a YTD net gain \$335,227.41 (this number does not include the unrealized gain from Edward Jones).
- Expenses:
  - Fuel, inbound shipping, farm, and nursery supplies, as well as repair and maintenance expenses are up due to price increases.
  - Bank / Credit Cards Charges has exceeded the budgeted expense. This is due to more customers paying with credit cards.
  - Brokered stock, chemicals, inbound shipping, and packaging supplies were slightly over budget
  - $\circ$  Seasonal Labor has exceeded the original budget. The overage is due to:
    - COVID, the labor shortage and the weather (it took approximately 3 weeks longer to complete harvest).

 With the labor shortage and addition to the minimum wage increase in January, we were having to pay our seasonal labor a more competitive wage to what other farms in the area were paying. We needed to increase wages so that we could retain employees and finish harvest. We were in contact with local employment agencies and labor contractors, but they were unable to find us any workers.

# Plant Materials Center Sales and Comparison

	Cu	rrent Fiscal Year	Prior Fiscal Year
		(7/21 – 06/22)	(7/20 – 06/21)
Revenues	\$	1,636,609.24	\$ 1,221,978.00
Expenses	\$	1,301,331.83	\$ 1,186,809.87
Net Income*	\$	335,277.41	\$ 35,168.13
Unrealized Gains (Edward Jones)	\$	-169,476.64	\$ 291,505.56

\*Total does not include Unrealized Gains or Losses from Edward Jones

# <u>Plant Sales: Budget - \$1,209,000.00</u>

Month	Total	% Of Budget	# Of Orders		
June 2022	\$ 1,576,776.15	130%	559		
June 2021	\$ 1,160,682.28	105%	559		

June 2022	Total	# Of Orders	% Of Sales
District	\$ 367,202.72	47	23%
Non-District Sales	\$ 1,209,573.43	512	77%

# Washington Association of Conservation Districts Statement of Financial Position June 30, 2022

ASSETS

	ASSE	15	
<u>Current Assets - PMC</u> PMC Checking (Banner Bank) PMC Savings (Banner Bank) IRS Deposits (Edward Jones) PMC Savings (Edward Jones)	\$	338,699.52 49,823.73 53,333.38 516,937.36	
Total PMC Current Assets			958,793.99
Current Assets - EXEC WACD Checking (Wells Fargo) WACD Savings (Wells Fargo)		(2,627.81) 103,385.96	
Total EXEC Current Assets			100,758.15
Other Current Assets - PMC Inventory Value (June 30 2020)		204,467.14	
Total Other Current Assets			204,467.14
Aged Receivables - PMC PMC Accounts Receivable		26,622.08	
Total PMC Aged Receivable			26,622.08
Prepaid Income Tax - PMC			
Total PMC Prepaid Income Tax			0.00
<u>Accounts Receivables - EXEC</u> WACD Accounts Receivable		14,300.00	
Total EXEC Accounts Receivable			14,300.00
Prepaid Expenses - EXEC			
Total EXEC Prepaid Expense			0.00
Total Current Assets			1,304,941.36
<u>Property and Equipment - PMC</u> Machinery (PMC) Automobiles (PMC) Computer Equipment (PMC) Pole Building (PMC) Lease Improvements (PMC) Accum. Depreciation		407,618.94 7,200.00 4,438.95 14,794.65 40,100.12 (370,149.66)	
Total Property and Equipment - PMC			104,003.00
Property and Equipment - EXEC Automobiles (EXEC) Accum. Depreciation - Auto		22,466.30 (22,466.30)	
Total Property and Equipment - EXEC	2		0.00
Total Property and Equipment			104,003.00
Long Term Investments - PMC Long Term Invt (Edward Jones)		1,241,075.81	

For Management Purposes Only

#### Washington Association of Conservation Districts Statement of Financial Position June 30, 2022

June 30, 2022								
Total Long Term Investments		_	1,241,075.81					
Total Assets		\$ =	2,650,020.17					
LIABILITIES AN	D NET ASSETS							
Current Liabilities - PMC Accounts Payable (PMC) \$ Accrued Vacation (PMC) Customer Deposit (Plants) 2023 Federal Taxes (941 - Office) Federal Taxes (943 - Nursery) FUTA Taxes (Federal) SUTA Taxes (Federal) SUTA Taxes (State) L&I Taxes WA Paid Family Leave Simple IRA	$\begin{array}{c} 1,509.26\\ 21,503.29\\ 136,540.33\\ 3,040.63\\ 3,791.25\\ 110.37\\ 951.17\\ 5,419.39\\ 673.97\\ 515.69\end{array}$							
Washington Sales Tax Total PMC Current Liabilities	5.29		174,060.64					
<u>Current Liabilities - EXEC</u> SUTA Taxes (State) L&I Taxes Simple IRA WA Paid Family Leave Accrued Vacation (EXEC)	274.68 198.83 221.52 194.64 21,572.70							
Total WACD Current Liabilities			22,462.37					
Total Current Liabilities			196,523.01					
<u>Net Assets</u> <u>Unrestricted Net Assets</u> Unrestricted Net Assets Net Income*	1,134,204.64 88,364.07							
Total Unrestricted Net Assets			1,222,568.71					
<u>Restricted Net Assets - EXEC</u> Leadership Development Funds	2,019.10							
Total WACD Restricted Net Assets			2,019.10					
<u>Restricted Net Assets - PMC</u> Operations Reserve Account Executive Reserve Account Capital Reserve Account	470,921.00 99,221.00 450,974.85							

Total Liabilities & Net Assets \$ 2,650,020.17 \*Net Income is the difference between the revenue and expenses (YEAR TO DATE ACTUALS) as shown on the Income Statement

Prior Year Inventory Adjustment - PMC

Total PMC Restricted Net Assets

Prior Year Inventory

(YEAR TO DATE ACTUALS) as shown on the Income Statement compared with Budget for Executive Operations and the Plant Materials Center

207,792.50

1,228,909.35

For Management Purposes Only

# Exeuctive Operations Profit and Loss June 30, 2022

Instruction         S         0.00         S         13,040.00         S         25,000.00         52,16           WACD - District Dues         0.00         157,000.05         157,000.00         100.00           WACD - Interest Income         0.85         12,14         15.00         80.93           WACD - Transfer Reserve Acet.         23,000.00         23,000.00         23,000.00         100.00           WACD - Other Income         0.00         455.00         0.00         0.00           WACD - Contract         14,300.00         64,775.00         65,000.00         92,65           Total Revenues         37,300.85         333,282.19         345,015.00         96.60           Expenses         0.00         2,449.82         5,000.00         49.00           Bad Debt Expense         9.66         2,247.92         2,300.00         77.74           If Support & Technology         1,029.92         5,587.73         5,000.00         14.20           Insurance Expense         9.66         2,247.92         2,300.00         34.37           Bank / Credit Card Charges         21.50         515.79         550.00         93.78           Postage         0.00         12.30         150.00         14.20	Revenues		Actuals for June 30, 2022		Year to Date Actual		Fiscal Year Budget	% of Budget
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		\$	0.00	\$	13.040.00	\$	25.000.00	52.16
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		Ψ		φ		Ψ		
$\begin{array}{c c c c c c c c c c c c c c c c c c c $								
$\begin{array}{c c c c c c c c c c c c c c c c c c c $								
$\begin{array}{c c c c c c c c c c c c c c c c c c c $								
$\begin{array}{c c c c c c c c c c c c c c c c c c c $			0.00		75,000.00		75,000.00	100.00
$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$			14,300.00					99.65
Bad Debt Expense $0.00$ $3,488.89$ $3,888.89$ $89.71$ Communications $252.08$ $2,449.82$ $5,000.00$ $49.00$ Education & Registrations $0.00$ $0.00$ $1,000.00$ $0.00$ Insurance Expense $9.66$ $2,247.92$ $2,300.00$ $97.74$ IT Support & Technology $1,029.92$ $5,587.73$ $5,000.00$ $111.75$ Memberships $3,001.00$ $3,001.00$ $300.00$ $34.37$ Bank / Credit Card Charges $21.50$ $515.79$ $550.00$ $93.78$ Postage $0.00$ $21.30$ $150.00$ $14.20$ Training and Development $5,000.00$ $5,000.00$ $5000.00$ $100.00$ Travel, Meals & Meetings $3,802.63$ $17,776.79$ $53,000.00$ $100.00$ Office Rent $1,075.00$ $12,200.00$ $104.10$ Automobile Expense $0.00$ $1,614.87$ $0.00$ $0.00$ Employee Medical Benefits $3,042.90$ $35,600.95$ $36,325.00$ $98.01$ Wages (Staff) $18,766.79$ $192,550.77$ $190,627.24$ $101.01$ Payroll Tax - FUTA $0.00$ $94.58$ $95.00$ $99.56$ Payroll Tax - FUTA $0.00$ $21,000.00$ $18.00.00$ $60.36$ Payroll Tax - SUTA $119,61$ $789.73$ $816.00$ $86.36$ Payroll Tax - SUTA $119,61$ $789.73$ $816.00$ $96.78$ Simple IRA (Retirement) $563.01$ $5,839.11$ $5,686.00$ $102.69$ Printing $0.00$	Total Revenues		37,300.85		333,282.19		345,015.00	96.60
Communications252.08 $2,449.82$ $5,000.00$ $49.00$ Education & Registrations $0.00$ $0.00$ $1,000.00$ $0.00$ Insurance Expense $9,66$ $2,247.92$ $2,300.00$ $97.74$ IT Support & Technology $1,029.92$ $5,587.73$ $5,000.00$ $111.75$ Memberships $3,001.00$ $3,001.00$ $3,001.00$ $3,001.00$ $3,001.00$ Office Supplies $30.07$ $206.19$ $600.00$ $34.37$ Bank / Credit Card Charges $21.50$ $515.79$ $550.00$ $93.78$ Postage $0.00$ $21.30$ $150.00$ $14.20$ Training and Development $5,000.00$ $5,000.00$ $5,000.00$ $100.00$ Travel, Meals & Meetings $3,802.63$ $17,776.79$ $53,000.00$ $33.54$ Office Rent $1,075.00$ $12,700.00$ $12,200.00$ $104.10$ Automobile Expense $0.00$ $1.614.87$ $0.00$ $0.00$ Automobile Insurance $438.64$ $910.42$ $0.00$ $0.00$ Employee Medical Benefits $3,042.90$ $36,600.95$ $36,325.00$ $98.01$ Wages (Staff) $18,766.79$ $192,550.77$ $190,627.24$ $10.10$ Payroll Tax - FUTA $0.00$ $94.58$ $95.00$ $99.56$ Payroll Tax - SUTA $119.61$ $789.73$ $816.00$ $96.78$ Simple IRA (Retirement) $563.01$ $5.839.11$ $5,686.00$ $102.69$ Printing $0.00$ $0.00$ $31,375.53$ $15,000.00$ $10.67$ <td>Expenses</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Expenses							
Education & Registrations $0.00$ $0.00$ $1,000.00$ $0.00$ Insurance Expense $9.66$ $2,247.92$ $2,300.00$ $97.74$ IT Support & Technology $1,029.92$ $5,587.73$ $5,000.00$ $111.75$ Memberships $3,001.00$ $3,001.00$ $3,001.00$ $3,001.00$ $100.00$ Office Supplies $30.07$ $206.19$ $600.00$ $34.37$ Bank / Credit Card Charges $21.50$ $515.79$ $550.00$ $93.78$ Postage $0.00$ $21.30$ $150.00$ $14.20$ Training and Development $5,000.00$ $5,000.00$ $5,000.00$ $100.00$ Travel, Meals & Meetings $3,802.63$ $17.776.79$ $53,000.00$ $33.54$ Office Rent $1,075.00$ $12,700.00$ $12,200.00$ $104.10$ Automobile Ensurance $438.64$ $910.42$ $0.00$ $0.00$ Employee Medical Benefits $3,042.90$ $35,600.95$ $36,325.00$ $98.01$ Wages (Staff) $18,766.79$ $192,550.77$ $190,627.24$ $101.01$ Payroll Tax - FICA/Med. $1,435.66$ $14,736.51$ $13,600.00$ $108.36$ Payroll Tax - SUTA $119.61$ $789.73$ $816.00$ $96.78$ Simple IRA (Retirement) $563.01$ $5,839.11$ $5,686.00$ $102.69$ Printing $0.00$ $0.00$ $31,375.53$ $15,000.00$ $104.51$ Annual Meeting Expenses $0.00$ $31,375.53$ $15,000.00$ $209.17$ Wages - Accrued Vacation $115.39$ $2,734$	Bad Debt Expense		0.00		3,488.89		3,888.89	89.71
Insurance Expense $9.66$ $2.247.92$ $2,300.00$ $97.74$ IT Support & Technology $1,029.92$ $5,587.73$ $5,000.00$ $111.75$ Memberships $3,001.00$ $3,001.00$ $3,001.00$ $3,001.00$ $100.00$ Office Supplies $30.07$ $206.19$ $600.00$ $34.37$ Bank / Credit Card Charges $21.50$ $515.79$ $550.00$ $93.78$ Postage $0.00$ $21.30$ $150.00$ $14.20$ Training and Development $5,000.00$ $5,000.00$ $5,000.00$ $100.00$ Travel, Meals & Meetings $3,802.63$ $17,776.79$ $53,000.00$ $33.54$ Office Rent $1,075.00$ $12,700.00$ $12,200.00$ $104.10$ Automobile Expense $0.00$ $1,614.87$ $0.00$ $0.00$ Automobile Insurance $438.64$ $910.42$ $0.00$ $0.00$ Employee Medical Benefits $3,042.90$ $35,600.95$ $36,325.00$ $98.01$ Wages (Staff) $18,766.79$ $192,550.77$ $190,627.24$ $101.01$ Payroll Tax - FICA/Med. $1,435.66$ $14,736.51$ $13,600.00$ $108.36$ Payroll Tax - SUTA $119.61$ $789.73$ $816.00$ $96.78$ Simple IRA (Retirement) $563.01$ $5,839.11$ $5,686.00$ $102.69$ Printing $0.00$ $0.00$ $800.00$ $0.00$ Lobbying Services $3,000.00$ $21,000.00$ $18,000.00$ $104.51$ Annual Meeting Expenses $0.00$ $31,375.53$ $15,000.00$ $20$			252.08		2,449.82		5,000.00	49.00
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Education & Registrations		0.00		0.00			
Memberships $3,001.00$ $3,001.00$ $3,001.00$ $100.00$ Office Supplies $30.07$ $206.19$ $600.00$ $34.37$ Bank / Credit Card Charges $21.50$ $515.79$ $550.00$ $93.78$ Postage $0.00$ $21.30$ $150.00$ $14.20$ Training and Development $5,000.00$ $5,000.00$ $5,000.00$ $100.00$ Travel, Meals & Meetings $3,802.63$ $17,776.79$ $53,000.00$ $33.54$ Office Rent $1,075.00$ $12,700.00$ $12,200.00$ $104.10$ Automobile Expense $0.00$ $1,614.87$ $0.00$ $0.00$ Automobile Insurance $438.64$ $910.42$ $0.00$ $0.00$ Employee Medical Benefits $3,042.90$ $35,600.95$ $36,325.00$ $98.01$ Wages (Staff) $18,766.79$ $192,550.77$ $190,627.24$ $101.01$ Payroll Tax - FICA/Med. $1,435.66$ $14,736.51$ $13,600.00$ $108.36$ Payroll Tax - SUTA $119.61$ $789.73$ $816.00$ $96.78$ Simple IRA (Retirement) $563.01$ $5,839.11$ $5,686.00$ $102.69$ Printing $0.00$ $0.00$ $800.00$ $0.00$ Lobying Services $3,000.00$ $21,000.00$ $18,000.00$ $104.51$ Annual Meeting Expenses $0.00$ $31,375.53$ $15,000.00$ $209.17$ Wages - Accrued Vacation $115.39$ $2,734.94$ $0.00$ $0.00$ Total Expenses $43,228.41$ $392,718.89$ $403,835.13$ $97.25$ <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>97.74</td>								97.74
Office Supplies $30.07$ $206.19$ $600.00$ $34.37$ Bank / Credit Card Charges $21.50$ $515.79$ $550.00$ $93.78$ Postage $0.00$ $21.30$ $150.00$ $14.20$ Training and Development $5,000.00$ $5,000.00$ $5,000.00$ $100.00$ Travel, Meals & Meetings $3,802.63$ $17,776.79$ $53,000.00$ $33.54$ Office Rent $1,075.00$ $12,700.00$ $12,200.00$ $104.10$ Automobile Expense $0.00$ $1,614.87$ $0.00$ $0.00$ Employee Medical Benefits $3,042.90$ $35,600.95$ $36,325.00$ $98.01$ Wages (Staff) $18,766.79$ $192,550.77$ $190,627.24$ $10.10$ Payroll Tax - FICA/Med. $1,435.66$ $14,736.51$ $13,600.00$ $108.36$ Payroll Tax - FUTA $0.00$ $94.58$ $95.00$ $99.56$ Payroll Tax - SUTA $119.61$ $789.73$ $816.00$ $96.78$ Simple IRA (Retirement) $563.01$ $5,891.11$ $5,686.00$ $102.69$ Printing $0.00$ $21,000.00$ $18,000.00$ $100.00$ Lobbying Services $3,000.00$ $21,000.00$ $18,000.00$ $104.51$ Annual Meeting Expenses $0.00$ $31,375.53$ $15,000.00$ $209.17$ Wages - Accrued Vacation $115.39$ $2,734.94$ $0.00$ $0.00$ Total Expenses $43,228.41$ $392,718.89$ $403,835.13$ $97.25$								
Bank / Credit Card Charges $21.50$ $515.79$ $550.00$ $93.78$ Postage $0.00$ $21.30$ $150.00$ $14.20$ Training and Development $5,000.00$ $5,000.00$ $5,000.00$ $100.00$ Travel, Meals & Meetings $3,802.63$ $17,776.79$ $53,000.00$ $33.54$ Office Rent $1,075.00$ $12,700.00$ $12,200.00$ $104.10$ Automobile Expense $0.00$ $1,614.87$ $0.00$ $0.00$ Automobile Insurance $438.64$ $910.42$ $0.00$ $0.00$ Employee Medical Benefits $3,042.90$ $35,600.95$ $36,325.00$ $98.01$ Wages (Staff) $18,766.79$ $192,550.77$ $190,627.24$ $101.01$ Payroll Tax - FICA/Med. $1,435.66$ $14,736.51$ $13,600.00$ $108.36$ Payroll Tax - FUTA $0.00$ $94.58$ $95.00$ $99.56$ Payroll Tax - L&I $49.55$ $601.05$ $696.00$ $86.36$ Payroll Tax - SUTA $119.61$ $789.73$ $816.00$ $96.78$ Simple IRA (Retirement) $563.01$ $5,839.11$ $5,686.00$ $102.69$ Printing $0.00$ $0.00$ $800.00$ $0.00$ Lobbying Services $3,000.00$ $21,000.00$ $18,000.00$ $116.67$ Consulting Services $1,475.00$ $31,875.00$ $30,500.00$ $104.51$ Annual Meeting Expenses $0.00$ $32,718.89$ $403,835.13$ $97.25$ Total Expenses $43,228.41$ $392,718.89$ $403,835.13$ $97.25$ </td <td></td> <td></td> <td>3,001.00</td> <td></td> <td>3,001.00</td> <td></td> <td>3,001.00</td> <td></td>			3,001.00		3,001.00		3,001.00	
Postage $0.00$ $21.30$ $150.00$ $14.20$ Training and Development $5,000.00$ $5,000.00$ $5,000.00$ $100.00$ Travel, Meals & Meetings $3,802.63$ $17,776.79$ $53,000.00$ $33.54$ Office Rent $1,075.00$ $12,700.00$ $12,200.00$ $104.10$ Automobile Expense $0.00$ $1,614.87$ $0.00$ $0.00$ Automobile Insurance $438.64$ $910.42$ $0.00$ $0.00$ Employee Medical Benefits $3,042.90$ $35,600.95$ $36,325.00$ $98.01$ Wages (Staff) $18,766.79$ $192,550.77$ $190,627.24$ $101.01$ Payroll Tax - FICA/Med. $1,435.66$ $14,736.51$ $13,600.00$ $108.36$ Payroll Tax - FUTA $0.00$ $94.58$ $95.00$ $99.56$ Payroll Tax - L&I $49.55$ $601.05$ $696.00$ $86.36$ Payroll Tax - SUTA $119.61$ $789.73$ $816.00$ $96.78$ Simple IRA (Retirement) $563.01$ $5,839.11$ $5,686.00$ $102.69$ Printing $0.00$ $0.00$ $800.00$ $0.00$ Lobbying Services $1,475.00$ $31,375.53$ $15,000.00$ $209.17$ Wages - Accrued Vacation $115.39$ $2,734.94$ $0.00$ $0.00$ Total Expenses $43,228.41$ $392,718.89$ $403,835.13$ $97.25$	Office Supplies				206.19			34.37
Training and Development $5,000.00$ $5,000.00$ $5,000.00$ $100.00$ Travel, Meals & Meetings $3,802.63$ $17,776.79$ $53,000.00$ $33.54$ Office Rent $1,075.00$ $12,700.00$ $12,200.00$ $104.10$ Automobile Expense $0.00$ $1,614.87$ $0.00$ $0.00$ Automobile Insurance $438.64$ $910.42$ $0.00$ $0.00$ Employee Medical Benefits $3,042.90$ $35,600.95$ $36,325.00$ $98.01$ Wages (Staff) $18,766.79$ $192,550.77$ $190,627.24$ $10.10$ Payroll Tax - FICA/Med. $1,435.66$ $14,736.51$ $13,600.00$ $108.36$ Payroll Tax - FUTA $0.00$ $94.58$ $95.00$ $99.56$ Payroll Tax - L&I $49.55$ $601.05$ $696.00$ $86.36$ Payroll Tax - SUTA $119.61$ $789.73$ $816.00$ $96.78$ Simple IRA (Retirement) $563.01$ $5,839.11$ $5,686.00$ $102.69$ Printing $0.00$ $21,000.00$ $18,000.00$ $104.51$ Annual Meeting Expenses $0.00$ $31,375.53$ $15,000.00$ $209.17$ Wages - Accrued Vacation $115.39$ $2,734.94$ $0.00$ $0.00$ Total Expenses $43,228.41$ $392,718.89$ $403,835.13$ $97.25$								
Travel, Meals & Meetings $3,802.63$ $17,776.79$ $53,000.00$ $33.54$ Office Rent $1,075.00$ $12,700.00$ $12,200.00$ $104.10$ Automobile Expense $0.00$ $1,614.87$ $0.00$ $0.00$ Automobile Insurance $438.64$ $910.42$ $0.00$ $0.00$ Employee Medical Benefits $3,042.90$ $35,600.95$ $36,325.00$ $98.01$ Wages (Staff) $18,766.79$ $192,550.77$ $190,627.24$ $101.01$ Payroll Tax - FICA/Med. $1,435.66$ $14,736.51$ $13,600.00$ $108.36$ Payroll Tax - FUTA $0.00$ $94.58$ $95.00$ $99.56$ Payroll Tax - EuXI $49.55$ $601.05$ $696.00$ $86.36$ Payroll Tax - SUTA $119.61$ $789.73$ $816.00$ $96.78$ Simple IRA (Retirement) $563.01$ $5,839.11$ $5,686.00$ $102.69$ Printing $0.00$ $0.00$ $800.00$ $0.00$ Lobbying Services $3,000.00$ $21,000.00$ $18,000.00$ $116.67$ Consulting Services $1,475.00$ $31,375.53$ $15,000.00$ $209.17$ Wages - Accrued Vacation $115.39$ $2,734.94$ $0.00$ $0.00$ Total Expenses $43,228.41$ $392,718.89$ $403,835.13$ $97.25$								
Office Rent $1,075.00$ $12,700.00$ $12,200.00$ $104.10$ Automobile Expense $0.00$ $1,614.87$ $0.00$ $0.00$ Automobile Insurance $438.64$ $910.42$ $0.00$ $0.00$ Employee Medical Benefits $3,042.90$ $35,600.95$ $36,325.00$ $98.01$ Wages (Staff) $18,766.79$ $192,550.77$ $190,627.24$ $101.01$ Payroll Tax - FICA/Med. $1,435.66$ $14,736.51$ $13,600.00$ $108.36$ Payroll Tax - FUTA $0.00$ $94.58$ $95.00$ $99.56$ Payroll Tax - L&I $49.55$ $601.05$ $696.00$ $86.36$ Payroll Tax - SUTA $119.61$ $789.73$ $816.00$ $96.78$ Simple IRA (Retirement) $563.01$ $5,839.11$ $5,686.00$ $102.69$ Printing $0.00$ $0.00$ $800.00$ $0.00$ Lobbying Services $3,000.00$ $21,000.00$ $18,000.00$ $116.67$ Consulting Services $1,475.00$ $31,375.53$ $15,000.00$ $209.17$ Wages - Accrued Vacation $115.39$ $2,734.94$ $0.00$ $0.00$ Total Expenses $43,228.41$ $392,718.89$ $403,835.13$ $97.25$	Training and Development							100.00
Automobile Expense $0.00$ $1,614.87$ $0.00$ $0.00$ Automobile Insurance $438.64$ $910.42$ $0.00$ $0.00$ Employee Medical Benefits $3,042.90$ $35,600.95$ $36,325.00$ $98.01$ Wages (Staff) $18,766.79$ $192,550.77$ $190,627.24$ $101.01$ Payroll Tax - FICA/Med. $1,435.66$ $14,736.51$ $13,600.00$ $108.36$ Payroll Tax - FUTA $0.00$ $94.58$ $95.00$ $99.56$ Payroll Tax - L&I $49.55$ $601.05$ $696.00$ $86.36$ Payroll Tax - SUTA $119.61$ $789.73$ $816.00$ $96.78$ Simple IRA (Retirement) $563.01$ $5,839.11$ $5,686.00$ $102.69$ Printing $0.00$ $0.00$ $800.00$ $0.00$ Lobbying Services $3,000.00$ $21,000.00$ $18,000.00$ $116.67$ Consulting Services $0.00$ $31,375.53$ $15,000.00$ $209.17$ Wages - Accrued Vacation $115.39$ $2,734.94$ $0.00$ $0.00$ Total Expenses $43,228.41$ $392,718.89$ $403,835.13$ $97.25$								33.54
Automobile Insurance $438.64$ $910.42$ $0.00$ $0.00$ Employee Medical Benefits $3,042.90$ $35,600.95$ $36,325.00$ $98.01$ Wages (Staff) $18,766.79$ $192,550.77$ $190,627.24$ $101.01$ Payroll Tax - FICA/Med. $1,435.66$ $14,736.51$ $13,600.00$ $108.36$ Payroll Tax - FUTA $0.00$ $94.58$ $95.00$ $99.56$ Payroll Tax - L&I $49.55$ $601.05$ $696.00$ $86.36$ Payroll Tax - SUTA $119.61$ $789.73$ $816.00$ $96.78$ Simple IRA (Retirement) $563.01$ $5,839.11$ $5,686.00$ $102.69$ Printing $0.00$ $0.00$ $800.00$ $0.00$ Lobbying Services $3,000.00$ $21,000.00$ $18,000.00$ $116.67$ Consulting Services $0.00$ $31,375.53$ $15,000.00$ $209.17$ Wages - Accrued Vacation $115.39$ $2,734.94$ $0.00$ $0.00$ Total Expenses $43,228.41$ $392,718.89$ $403,835.13$ $97.25$								
Employee Medical Benefits $3,042.90$ $35,600.95$ $36,325.00$ $98.01$ Wages (Staff) $18,766.79$ $192,550.77$ $190,627.24$ $101.01$ Payroll Tax - FICA/Med. $1,435.66$ $14,736.51$ $13,600.00$ $108.36$ Payroll Tax - FUTA $0.00$ $94.58$ $95.00$ $99.56$ Payroll Tax - L&I $49.55$ $601.05$ $696.00$ $86.36$ Payroll Tax - SUTA $119.61$ $789.73$ $816.00$ $96.78$ Simple IRA (Retirement) $563.01$ $5,839.11$ $5,686.00$ $102.69$ Printing $0.00$ $0.00$ $800.00$ $0.00$ Lobbying Services $3,000.00$ $21,000.00$ $18,000.00$ $116.67$ Consulting Services $1,475.00$ $31,875.00$ $30,500.00$ $209.17$ Wages - Accrued Vacation $115.39$ $2,734.94$ $0.00$ $0.00$ Total Expenses $43,228.41$ $392,718.89$ $403,835.13$ $97.25$	Automobile Expense							0.00
Wages (Staff) $18,766.79$ $192,550.77$ $190,627.24$ $101.01$ Payroll Tax - FICA/Med. $1,435.66$ $14,736.51$ $13,600.00$ $108.36$ Payroll Tax - FUTA $0.00$ $94.58$ $95.00$ $99.56$ Payroll Tax - L&I $49.55$ $601.05$ $696.00$ $86.36$ Payroll Tax - SUTA $119.61$ $789.73$ $816.00$ $96.78$ Simple IRA (Retirement) $563.01$ $5,839.11$ $5,686.00$ $102.69$ Printing $0.00$ $0.00$ $800.00$ $0.00$ Lobbying Services $3,000.00$ $21,000.00$ $18,000.00$ $116.67$ Consulting Services $1,475.00$ $31,875.00$ $30,500.00$ $104.51$ Annual Meeting Expenses $0.00$ $31,375.53$ $15,000.00$ $209.17$ Wages - Accrued Vacation $115.39$ $2,734.94$ $0.00$ $0.00$ Total Expenses $43,228.41$ $392,718.89$ $403,835.13$ $97.25$								
Payroll Tax - FICA/Med. $1,435.66$ $14,736.51$ $13,600.00$ $108.36$ Payroll Tax - FUTA $0.00$ $94.58$ $95.00$ $99.56$ Payroll Tax - L&I $49.55$ $601.05$ $696.00$ $86.36$ Payroll Tax - SUTA $119.61$ $789.73$ $816.00$ $96.78$ Simple IRA (Retirement) $563.01$ $5,839.11$ $5,686.00$ $102.69$ Printing $0.00$ $0.00$ $800.00$ $0.00$ Lobbying Services $3,000.00$ $21,000.00$ $18,000.00$ $116.67$ Consulting Services $1,475.00$ $31,875.00$ $30,500.00$ $104.51$ Annual Meeting Expenses $0.00$ $31,375.53$ $15,000.00$ $209.17$ Wages - Accrued Vacation $115.39$ $2,734.94$ $0.00$ $0.00$ Total Expenses $43,228.41$ $392,718.89$ $403,835.13$ $97.25$								98.01
Payroll Tax - FUTA0.0094.5895.0099.56Payroll Tax - L&I49.55601.05696.0086.36Payroll Tax - SUTA119.61789.73816.0096.78Simple IRA (Retirement)563.015,839.115,686.00102.69Printing0.000.00800.000.00Lobbying Services3,000.0021,000.0018,000.00116.67Consulting Services1,475.0031,875.0030,500.00104.51Annual Meeting Expenses0.0031,375.5315,000.00209.17Wages - Accrued Vacation115.392,734.940.000.00Total Expenses43,228.41392,718.89403,835.1397.25			18,766.79					
Payroll Tax - L&I $49.55$ $601.05$ $696.00$ $86.36$ Payroll Tax - SUTA119.61 $789.73$ $816.00$ $96.78$ Simple IRA (Retirement) $563.01$ $5,839.11$ $5,686.00$ $102.69$ Printing $0.00$ $0.00$ $800.00$ $0.00$ Lobbying Services $3,000.00$ $21,000.00$ $18,000.00$ $116.67$ Consulting Services $1,475.00$ $31,875.00$ $30,500.00$ $104.51$ Annual Meeting Expenses $0.00$ $31,375.53$ $15,000.00$ $209.17$ Wages - Accrued Vacation $115.39$ $2,734.94$ $0.00$ $0.00$ Total Expenses $43,228.41$ $392,718.89$ $403,835.13$ $97.25$			/					
Payroll Tax - SUTA119.61789.73816.0096.78Simple IRA (Retirement)563.015,839.115,686.00102.69Printing0.000.00800.000.00Lobbying Services3,000.0021,000.0018,000.00116.67Consulting Services1,475.0031,875.0030,500.00104.51Annual Meeting Expenses0.0031,375.5315,000.00209.17Wages - Accrued Vacation115.392,734.940.000.00Total Expenses43,228.41392,718.89403,835.1397.25								
Simple IRA (Retirement)563.015,839.115,686.00102.69Printing0.000.00800.000.00Lobbying Services3,000.0021,000.0018,000.00116.67Consulting Services1,475.0031,875.0030,500.00104.51Annual Meeting Expenses0.0031,375.5315,000.00209.17Wages - Accrued Vacation115.392,734.940.000.00Total Expenses43,228.41392,718.89403,835.1397.25							696.00	
Printing0.000.00800.000.00Lobbying Services3,000.0021,000.0018,000.00116.67Consulting Services1,475.0031,875.0030,500.00104.51Annual Meeting Expenses0.0031,375.5315,000.00209.17Wages - Accrued Vacation115.392,734.940.000.00Total Expenses43,228.41392,718.89403,835.1397.25	Payroll Tax - SUTA		119.61		789.73		816.00	96.78
Lobbying Services3,000.0021,000.0018,000.00116.67Consulting Services1,475.0031,875.0030,500.00104.51Annual Meeting Expenses0.0031,375.5315,000.00209.17Wages - Accrued Vacation115.392,734.940.000.00Total Expenses43,228.41392,718.89403,835.1397.25	Simple IRA (Retirement)		563.01		5,839.11		5,686.00	102.69
Consulting Services1,475.0031,875.0030,500.00104.51Annual Meeting Expenses0.0031,375.5315,000.00209.17Wages - Accrued Vacation115.392,734.940.000.00Total Expenses43,228.41392,718.89403,835.1397.25			0.00		0.00		800.00	0.00
Consulting Services1,475.0031,875.0030,500.00104.51Annual Meeting Expenses0.0031,375.5315,000.00209.17Wages - Accrued Vacation115.392,734.940.000.00Total Expenses43,228.41392,718.89403,835.1397.25	Lobbying Services		3,000.00		21,000.00		18,000.00	116.67
Wages - Accrued Vacation         115.39         2,734.94         0.00         0.00           Total Expenses         43,228.41         392,718.89         403,835.13         97.25	Consulting Services		1,475.00		31,875.00		30,500.00	104.51
Wages - Accrued Vacation         115.39         2,734.94         0.00         0.00           Total Expenses         43,228.41         392,718.89         403,835.13         97.25	Annual Meeting Expenses		0.00		31,375.53		15,000.00	209.17
			115.39					0.00
Net Income         \$ (5,927.56)         \$ (59,436.70)         \$ (58,820.13)	Total Expenses		43,228.41		392,718.89		403,835.13	97.25
	Net Income	\$	(5,927.56)	\$	(59,436.70)	\$	(58,820.13)	

# Executive Operations Income Statement For the Twelve Months Ending June 30, 2022

$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	D		Monthly Total June 2022		Monthly Total June 2021		Current FY 7/1/21 - 06/30/22		Previous FY 7/1/20 - 06/30/21
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		¢	0.00	¢	0.00	¢	12 040 00	¢	11 200 00
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		2		2		\$		2	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $									· · · · · · · · · · · · · · · · · · ·
$\begin{array}{c c c c c c c c c c c c c c c c c c c $									
$\begin{array}{c c c c c c c c c c c c c c c c c c c $									
$\begin{array}{c c c c c c c c c c c c c c c c c c c $									
Total Revenues $37,300.85$ $2,176.01$ $333,282.19$ $327,822.39$ Expenses Bad Debt Expense $0.00$ $0.00$ $3,488.89$ $3,888.89$ Communications $252.08$ $137.95$ $2,449.82$ $3,668.49$ Insurance Expense $9.66$ $9.66$ $2,247.92$ $2,221.92$ I Support & Technology $1,029.92$ $530.07$ $5,587.73$ $5,325.15$ Memberships $3,001.00$ $0.00$ $3,001.00$ $206.19$ $248.29$ Diffice Supplies $30.07$ $0.00$ $21.30$ $77.43$ Training and Development $5,000.00$ $0.00$ $5,000.00$ $0.00$ I ravel, Meals & Meetings $3,802.63$ $348.10$ $17.776.79$ $3.364.84$ Office Rent $1,075.00$ $975.00$ $12,700.00$ $13.873.00$ Automobile Insurance $438.64$ $466.77$ $910.42$ $89.20$ Employee Medical Benefits $3,042.90$ $0.00$ $3.600.95$ $29,549.08$ Wages (Staff) $18,766.79$ $17.55.98$ $192,550.77$ $17.966.732$ Payroll Tax - FUZA $0.00$ $0.00$ $3.000.00$ $94.58$ $94.49$ Payroll Tax - L&I $49.55$ $78.25$ $601.05$ $690.97$ Dayroll Tax - L&I $49.55$ $78.25$ $601.05$ $690.$									
$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	wACD - wSCC Contract		14,500.00		2,175.00		04,773.00		05,550.00
Bad Debt Expense0.000.003,488.893,888.89Communications252.08137.952,449.823,668.49Insurance Expense9,669,662,247.922,221.92IT Support & Technology1,029.92530.075,587.735,325.15Memberships3,001.000.003,001.00775.00Office Supplies30.070.00206.19248.29Bank / Credit Card Charges21.5027.00515.79531.62Postage0.0011.0021.3077.43Training and Development5,000.000.005,000.000.00Travel, Meals & Meetings3,802.63348.1017,776.793,364.84Office Rent1,075.00975.0012,700.0013,873.00Automobile Insurance438.64466.77910.42899.20Employee Medical Benefits3,042.900.0035,600.9529,549.08Wages (Staff)18,766.7917,595.98192,550.77179,667.32Payroll Tax - FUCA/Med.1,435.661,345.6114,736.5113,744.25Payroll Tax - L&I49.5578.25601.05690.97Payroll Tax - L&I49.5578.25601.05690.97Payroll Tax - SUTA119.61135.55789.73916.95Simple IRA (Retirement)563.01527.885,839.115,386.52Lobbying Services3,000.003,000.0021,000.0018,000.00Consulting Services0.00(0.00<	Total Revenues		37,300.85		2,176.01		333,282.19		327,822.39
Communications252.08137.952,449.823,668.49Insurance Expense9.669.662,247.922,221.92IT Support & Technology1,029.92530.075,587.735,325.15Memberships3,001.000.003,001.00775.00Office Supplies30.070.00206.19248.29Bank / Credit Card Charges21.5027.00515.79531.62Postage0.0011.0021.3077.43Training and Development5,000.000.005,000.000.00Travel, Meals & Meetings3,802.63348.1017,776.793,364.84Office Rent1,075.00975.0012,700.0013,873.00Automobile Expense0.000.001614.871,019.52Automobile Insurance438.64466.77910.42899.20Employee Medical Benefits3,042.900.0035,600.9529,549.08Wages (Staff)18,766.7917,595.98192,550.77179,667.32Payroll Tax - FICA/Med.1,435.661,345.6114,736.5113,744.25Payroll Tax - FUTA0.000.0094.5894.49Payroll Tax - SUTA119.61135.55789.73916.95Simple IRA (Retirement)563.01527.885,839.115,386.52Lobbying Services1,475.000.0031,375.032,446.09Wages - Accrued Vacation115.39905.722,734.9410,255.83Depreciation Expense0.00(8									
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$									
$\begin{array}{c c c c c c c c c c c c c c c c c c c $									
Memberships $3,001.00$ $0.00$ $3,001.00$ $775.00$ Office Supplies $30.07$ $0.00$ $206.19$ $248.29$ Bank / Credit Card Charges $21.50$ $27.00$ $515.79$ $531.62$ Postage $0.00$ $11.00$ $21.30$ $77.43$ Training and Development $5,000.00$ $0.00$ $5,000.00$ $0.00$ Travel, Meals & Meetings $3,802.63$ $348.10$ $17,776.79$ $3,364.84$ Office Rent $1,075.00$ $975.00$ $12,700.00$ $13,873.00$ Automobile Expense $0.00$ $0.00$ $1,614.87$ $1,019.52$ Automobile Insurance $438.64$ $466.77$ $910.42$ $899.20$ Employee Medical Benefits $3,042.90$ $0.00$ $35,600.95$ $29,549.08$ Wages (Staff) $18,766.79$ $17,595.98$ $192,550.77$ $179,667.32$ Payroll Tax - FICA/Med. $1,435.66$ $1,345.61$ $14,736.51$ $13,744.25$ Payroll Tax - SUTA $119.61$ $135.55$ $789.73$ $916.95$ Simple IRA (Retirement) $563.01$ $527.88$ $5,839.11$ $5,386.52$ Lobbying Services $1,475.00$ $0.00$ $31,375.53$ $2,446.09$ Wages - Accrued Vacation $115.39$ $905.72$ $2,734.94$ $10,255.83$ Depreciation Expense $0.00$ $(83.84)$ $0.00$ $(74.84)$ Total Expenses $43,228.41$ $26,010.70$ $392,718.89$ $315,595.01$									
Office Supplies $30.07$ $0.00$ $206.19$ $248.29$ Bank / Credit Card Charges $21.50$ $27.00$ $515.79$ $531.62$ Postage $0.00$ $11.00$ $21.30$ $77.43$ Training and Development $5,000.00$ $0.00$ $5,000.00$ $0.00$ Travel, Meals & Meetings $3,802.63$ $348.10$ $17,776.79$ $3,364.84$ Office Rent $1,075.00$ $975.00$ $12,700.00$ $13,873.00$ Automobile Expense $0.00$ $0.00$ $1,614.87$ $1,019.52$ Automobile Insurance $438.64$ $466.77$ $910.42$ $899.20$ Employee Medical Benefits $3,042.90$ $0.00$ $35,600.95$ $29,549.08$ Wages (Staff) $18,766.79$ $17,595.98$ $192,550.77$ $179,667.32$ Payroll Tax - FICA/Med. $1,435.66$ $1,345.61$ $14,736.51$ $13,744.25$ Payroll Tax - FUTA $0.00$ $0.00$ $94.58$ $94.49$ Payroll Tax - SUTA $119.61$ $135.55$ $789.73$ $916.95$ Simple IRA (Retirement) $563.01$ $527.88$ $5,839.11$ $5,386.52$ Lobbying Services $1,475.00$ $0.00$ $31,875.00$ $19,025.00$ Annual Meeting Expenses $0.00$ $(83.84)$ $0.00$ $(74.84)$ Total Expenses $43,228.41$ $26,010.70$ $392,718.89$ $315,595.01$									
Bank / Credit Card Charges $21.50$ $27.00$ $515.79$ $531.62$ Postage0.0011.00 $21.30$ $77.43$ Training and Development $5,000.00$ 0.00 $5,000.00$ 0.00Travel, Meals & Meetings $3,802.63$ $348.10$ $17,776.79$ $3,364.84$ Office Rent $1,075.00$ $975.00$ $12,700.00$ $13,873.00$ Automobile Expense $0.00$ $0.00$ $1,614.87$ $1,019.52$ Automobile Insurance $438.64$ $466.77$ $910.42$ $899.20$ Employee Medical Benefits $3,042.90$ $0.00$ $35,600.95$ $29,549.08$ Wages (Staff) $18,766.79$ $17,595.98$ $192,550.77$ $179,667.32$ Payroll Tax - FUCA/Med. $1,435.66$ $1,345.61$ $14,736.51$ $13,744.25$ Payroll Tax - FUTA $0.00$ $0.00$ $94.58$ $94.49$ Payroll Tax - SUTA $119.61$ $135.55$ $789.73$ $916.95$ Simple IRA (Retirement) $563.01$ $527.88$ $5,839.11$ $5,386.52$ Lobbying Services $1,475.00$ $0.00$ $31,875.00$ $19,005.00$ Annual Meeting Expenses $0.00$ $0.00$ $31,875.00$ $19,025.00$ Annual Meeting Expense $0.00$ $(83.84)$ $0.00$ $(74.84)$ Total Expenses $43,228.41$ $26,010.70$ $392,718.89$ $315,595.01$			,						
Postage $0.00$ $11.00$ $21.30$ $77.43$ Training and Development $5,000.00$ $0.00$ $0.00$ Travel, Meals & Meetings $3,802.63$ $348.10$ $17,776.79$ $3,364.84$ $0$ ffice Rent $1,075.00$ $975.00$ $12,700.00$ $Automobile Expense$ $0.00$ $0.00$ $1.614.87$ $1,019.52$ $Automobile Insurance$ $438.64$ $466.77$ $910.42$ $899.20$ $Employee Medical Benefits$ $3,042.90$ $0.00$ $35,600.95$ $29,549.08$ Wages (Staff) $18,766.79$ $17,595.98$ $192,550.77$ $179,667.32$ Payroll Tax - FICA/Med. $1,435.66$ $1,345.61$ $14,736.51$ $13,744.25$ Payroll Tax - EUTA $0.00$ $0.00$ $94.49$ Payroll Tax - L&I $49.55$ $78.25$ $601.05$ $690.97$ Payroll Tax - SUTA $119.61$ $135.55$ $789.73$ $916.95$ Simple IRA (Retirement) $563.01$ $527.88$ $5,839.11$ $5,386.52$ Lobbying Services $1,475.00$ $0.00$ $31,375.53$ $2,446.09$ Wages - Accrued Vacation $115.39$ $905.72$ $2,734.94$ $10,255.83$ Depreciation Expense $0.00$ $(83.84)$ $0.00$ $(74.84)$ Total Expenses $43,228.41$ $26,010.70$ $392,718.89$ $315,595.01$									
Training and Development $5,000.00$ $0.00$ $5,000.00$ $0.00$ Travel, Meals & Meetings $3,802.63$ $348.10$ $17,776.79$ $3,364.84$ Office Rent $1,075.00$ $975.00$ $12,700.00$ $13,873.00$ Automobile Expense $0.00$ $0.00$ $1,614.87$ $1,019.52$ Automobile Insurance $438.64$ $466.77$ $910.42$ $899.20$ Employee Medical Benefits $3,042.90$ $0.00$ $35,600.95$ $29,540.08$ Wages (Staff) $18,766.79$ $17,595.98$ $192,550.77$ $179,667.32$ Payroll Tax - FICA/Med. $1,435.66$ $1,345.61$ $14,736.51$ $13,744.25$ Payroll Tax - FUTA $0.00$ $0.00$ $94.58$ $94.49$ Payroll Tax - L&I $49.55$ $78.25$ $601.05$ $690.97$ Payroll Tax - SUTA $119.61$ $135.55$ $789.73$ $916.95$ Simple IRA (Retirement) $563.01$ $527.88$ $5,839.11$ $5,386.52$ Lobbying Services $3,000.00$ $3,000.00$ $21,000.00$ $18,000.00$ Consulting Services $0.00$ $0.00$ $31,375.53$ $2,446.09$ Wages - Accrued Vacation $115.39$ $905.72$ $2,734.94$ $10,255.83$ Depreciation Expense $0.00$ $(83.84)$ $0.00$ $(74.84)$ Total Expenses $43,228.41$ $26,010.70$ $392,718.89$ $315,595.01$									
Travel, Meals & Meetings $3,802.63$ $348.10$ $17,776.79$ $3,364.84$ Office Rent $1,075.00$ $975.00$ $12,700.00$ $13,873.00$ Automobile Expense $0.00$ $0.00$ $1,614.87$ $1,019.52$ Automobile Insurance $438.64$ $466.77$ $910.42$ $899.20$ Employee Medical Benefits $3,042.90$ $0.00$ $35,600.95$ $29,549.08$ Wages (Staff) $18,766.79$ $17,595.98$ $192,550.77$ $179,667.32$ Payroll Tax - FICA/Med. $1,435.66$ $1,435.61$ $14,736.51$ $13,744.25$ Payroll Tax - FUTA $0.00$ $0.00$ $94.58$ $94.49$ Payroll Tax - L&I $49.55$ $78.25$ $601.05$ $690.97$ Payroll Tax - SUTA $119.61$ $135.55$ $789.73$ $916.95$ Simple IRA (Retirement) $563.01$ $527.88$ $5,839.11$ $5,386.52$ Lobbying Services $3,000.00$ $3,000.00$ $21,000.00$ $18,000.00$ Consulting Services $0.00$ $0.00$ $31,375.53$ $2,446.09$ Wages - Accrued Vacation $115.39$ $905.72$ $2,734.94$ $10,255.83$ Depreciation Expense $0.00$ $(83.84)$ $0.00$ $(74.84)$ Total Expenses $43,228.41$ $26,010.70$ $392,718.89$ $315,595.01$									
Office Rent1,075.00975.0012,700.0013,873.00Automobile Expense0.000.001,614.871,019.52Automobile Insurance438.64466.77910.42899.20Employee Medical Benefits3,042.900.0035,600.9529,549.08Wages (Staff)18,766.7917,595.98192,550.77179,667.32Payroll Tax - FICA/Med.1,435.661,345.6114,736.5113,744.25Payroll Tax - FUTA0.000.0094.5894.49Payroll Tax - L&I49.5578.25601.05690.97Payroll Tax - SUTA119.61135.55789.73916.95Simple IRA (Retirement)563.01527.885,839.115,386.52Lobbying Services3,000.003,000.0021,000.0018,000.00Consulting Services0.000.0031,375.532,446.09Wages - Accrued Vacation115.39905.722,734.9410,255.83Depreciation Expense0.00(83.84)0.00(74.84)Total Expenses43,228.4126,010.70392,718.89315,595.01 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Automobile Expense $0.00$ $0.00$ $1,614.87$ $1,019.52$ Automobile Insurance $438.64$ $466.77$ $910.42$ $899.20$ Employee Medical Benefits $3,042.90$ $0.00$ $35,600.95$ $29,549.08$ Wages (Staff) $18,766.79$ $17,595.98$ $192,550.77$ $179,667.32$ Payroll Tax - FICA/Med. $1,435.66$ $1,345.61$ $14,736.51$ $13,744.25$ Payroll Tax - FUTA $0.00$ $0.00$ $94.58$ $94.49$ Payroll Tax - L&I $49.55$ $78.25$ $601.05$ $690.97$ Payroll Tax - SUTA $119.61$ $135.55$ $789.73$ $916.95$ Simple IRA (Retirement) $563.01$ $527.88$ $5,839.11$ $5,386.52$ Lobbying Services $3,000.00$ $3,000.00$ $21,000.00$ $18,000.00$ Consulting Services $1,475.00$ $0.00$ $31,375.53$ $2,446.09$ Wages - Accrued Vacation $115.39$ $905.72$ $2,734.94$ $10,255.83$ Depreciation Expense $0.00$ $(83.84)$ $0.00$ $(74.84)$ Total Expenses $43,228.41$ $26,010.70$ $392,718.89$ $315,595.01$									
Automobile Insurance $438.64$ $466.77$ $910.42$ $899.20$ Employee Medical Benefits $3,042.90$ $0.00$ $35,600.95$ $29,549.08$ Wages (Staff) $18,766.79$ $17,595.98$ $192,550.77$ $179,667.32$ Payroll Tax - FICA/Med. $1,435.66$ $1,345.61$ $14,736.51$ $13,744.25$ Payroll Tax - FUTA $0.00$ $0.00$ $94.58$ $94.49$ Payroll Tax - L&I $49.55$ $78.25$ $601.05$ $690.97$ Payroll Tax - SUTA $119.61$ $135.55$ $789.73$ $916.95$ Simple IRA (Retirement) $563.01$ $527.88$ $5,839.11$ $5,386.52$ Lobbying Services $3,000.00$ $3,000.00$ $21,000.00$ $18,000.00$ Consulting Services $1,475.00$ $0.00$ $31,375.53$ $2,446.09$ Wages - Accrued Vacation $115.39$ $905.72$ $2,734.94$ $10,255.83$ Depreciation Expense $0.00$ $(83.84)$ $0.00$ $(74.84)$ Total Expenses $43,228.41$ $26,010.70$ $392,718.89$ $315,595.01$									
Employee Medical Benefits $3,042.90$ $0.00$ $35,600.95$ $29,549.08$ Wages (Staff) $18,766.79$ $17,595.98$ $192,550.77$ $179,667.32$ Payroll Tax - FICA/Med. $1,435.66$ $1,345.61$ $14,736.51$ $13,744.25$ Payroll Tax - FUTA $0.00$ $0.00$ $94.58$ $94.49$ Payroll Tax - L&I $49.55$ $78.25$ $601.05$ $690.97$ Payroll Tax - SUTA $119.61$ $135.55$ $789.73$ $916.95$ Simple IRA (Retirement) $563.01$ $527.88$ $5,839.11$ $5,386.52$ Lobbying Services $3,000.00$ $3,000.00$ $21,000.00$ $18,000.00$ Consulting Services $1,475.00$ $0.00$ $31,875.00$ $19,025.00$ Annual Meeting Expenses $0.00$ $(83.84)$ $0.00$ $(74.84)$ Total Expenses $43,228.41$ $26,010.70$ $392,718.89$ $315,595.01$									
Wages (Staff) $18,766.79$ $17,595.98$ $192,550.77$ $179,667.32$ Payroll Tax - FICA/Med. $1,435.66$ $1,345.61$ $14,736.51$ $13,744.25$ Payroll Tax - FUTA $0.00$ $0.00$ $94.58$ $94.49$ Payroll Tax - L&I $49.55$ $78.25$ $601.05$ $690.97$ Payroll Tax - SUTA $119.61$ $135.55$ $789.73$ $916.95$ Simple IRA (Retirement) $563.01$ $527.88$ $5,839.11$ $5,386.52$ Lobbying Services $3,000.00$ $3,000.00$ $21,000.00$ $18,000.00$ Consulting Services $0.00$ $0.00$ $31,875.00$ $19,025.00$ Annual Meeting Expenses $0.00$ $0.00$ $31,375.53$ $2,446.09$ Wages - Accrued Vacation $115.39$ $905.72$ $2,734.94$ $10,255.83$ Depreciation Expense $0.00$ $(83.84)$ $0.00$ $(74.84)$ Total Expenses $43,228.41$ $26,010.70$ $392,718.89$ $315,595.01$									
Payroll Tax - FICA/Med. $1,435.66$ $1,345.61$ $14,736.51$ $13,744.25$ Payroll Tax - FUTA $0.00$ $0.00$ $94.58$ $94.49$ Payroll Tax - L&I $49.55$ $78.25$ $601.05$ $690.97$ Payroll Tax - SUTA $119.61$ $135.55$ $789.73$ $916.95$ Simple IRA (Retirement) $563.01$ $527.88$ $5,839.11$ $5,386.52$ Lobbying Services $3,000.00$ $3,000.00$ $21,000.00$ $18,000.00$ Consulting Services $1,475.00$ $0.00$ $31,875.00$ $19,025.00$ Annual Meeting Expenses $0.00$ $0.00$ $31,375.53$ $2,446.09$ Wages - Accrued Vacation $115.39$ $905.72$ $2,734.94$ $10,255.83$ Depreciation Expense $0.00$ $(83.84)$ $0.00$ $(74.84)$ Total Expenses $43,228.41$ $26,010.70$ $392,718.89$ $315,595.01$									
Payroll Tax - FUTA $0.00$ $0.00$ $94.58$ $94.49$ Payroll Tax - L&I $49.55$ $78.25$ $601.05$ $690.97$ Payroll Tax - SUTA $119.61$ $135.55$ $789.73$ $916.95$ Simple IRA (Retirement) $563.01$ $527.88$ $5,839.11$ $5,386.52$ Lobbying Services $3,000.00$ $3,000.00$ $21,000.00$ $18,000.00$ Consulting Services $1,475.00$ $0.00$ $31,875.00$ $19,025.00$ Annual Meeting Expenses $0.00$ $0.00$ $31,375.53$ $2,446.09$ Wages - Accrued Vacation $115.39$ $905.72$ $2,734.94$ $10,255.83$ Depreciation Expense $0.00$ $(83.84)$ $0.00$ $(74.84)$ Total Expenses $43,228.41$ $26,010.70$ $392,718.89$ $315,595.01$									
Payroll Tax - L&I $49.55$ $78.25$ $601.05$ $690.97$ Payroll Tax - SUTA119.61135.55 $789.73$ $916.95$ Simple IRA (Retirement) $563.01$ $527.88$ $5,839.11$ $5,386.52$ Lobbying Services $3,000.00$ $3,000.00$ $21,000.00$ $18,000.00$ Consulting Services $1,475.00$ $0.00$ $31,875.00$ $19,025.00$ Annual Meeting Expenses $0.00$ $0.00$ $31,375.53$ $2,446.09$ Wages - Accrued Vacation $115.39$ $905.72$ $2,734.94$ $10,255.83$ Depreciation Expense $0.00$ $(83.84)$ $0.00$ $(74.84)$ Total Expenses $43,228.41$ $26,010.70$ $392,718.89$ $315,595.01$			· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·		<u>,</u>		-
Payroll Tax - SUTA119.61135.55789.73916.95Simple IRA (Retirement)563.01527.885,839.115,386.52Lobbying Services3,000.003,000.0021,000.0018,000.00Consulting Services1,475.000.0031,875.0019,025.00Annual Meeting Expenses0.000.0031,375.532,446.09Wages - Accrued Vacation115.39905.722,734.9410,255.83Depreciation Expense0.00(83.84)0.00(74.84)Total Expenses43,228.4126,010.70392,718.89315,595.01									
Simple IRA (Retirement)563.01527.885,839.115,386.52Lobbying Services3,000.003,000.0021,000.0018,000.00Consulting Services1,475.000.0031,875.0019,025.00Annual Meeting Expenses0.000.0031,375.532,446.09Wages - Accrued Vacation115.39905.722,734.9410,255.83Depreciation Expense0.00(83.84)0.00(74.84)Total Expenses43,228.4126,010.70392,718.89315,595.01									
Lobying Services3,000.003,000.0021,000.0018,000.00Consulting Services1,475.000.0031,875.0019,025.00Annual Meeting Expenses0.000.0031,375.532,446.09Wages - Accrued Vacation115.39905.722,734.9410,255.83Depreciation Expense0.00(83.84)0.00(74.84)Total Expenses43,228.4126,010.70392,718.89315,595.01									
Consulting Services1,475.000.0031,875.0019,025.00Annual Meeting Expenses0.000.0031,375.532,446.09Wages - Accrued Vacation115.39905.722,734.9410,255.83Depreciation Expense0.00(83.84)0.00(74.84)Total Expenses43,228.4126,010.70392,718.89315,595.01									
Annual Meeting Expenses0.000.0031,375.532,446.09Wages - Accrued Vacation115.39905.722,734.9410,255.83Depreciation Expense0.00(83.84)0.00(74.84)Total Expenses43,228.4126,010.70392,718.89315,595.01									-
Wages - Accrued Vacation115.39905.722,734.9410,255.83Depreciation Expense0.00(83.84)0.00(74.84)Total Expenses43,228.4126,010.70392,718.89315,595.01									
Depreciation Expense         0.00         (83.84)         0.00         (74.84)           Total Expenses         43,228.41         26,010.70         392,718.89         315,595.01									
Total Expenses         43,228.41         26,010.70         392,718.89         315,595.01									
·	Depreciation Expense		0.00		(83.84)		0.00		(/4.84)
Net Income         \$ (5,927.56)         \$ (23,834.69)         \$ (59,436.70)         \$ 12,227.38	Total Expenses		43,228.41		26,010.70		392,718.89		315,595.01
	Net Income	\$	(5,927.56)	\$	(23,834.69)	\$	(59,436.70)	\$	12,227.38

### Plant Material Center Profit and Loss June 30, 2022

Operating Revenues	Actuals for June 30, 2022		Year to Date Actual		Fiscal Year Budget	% of Budget
Brokered Plants	\$ 19,527.75	¢	124 767 02	\$	75 000 00	166.36
	\$ 19,527.75 0.00	\$	124,767.93	Э	75,000.00 8,000.00	166.36
Contract Growing	50.00		13,381.30			107.27
Plant Sales	0.00		1,431,648.25		1,125,000.00	
Plug Sales	233.00		0.00 561.46		300.00 425.00	0.00 132.11
Interest Income						
Restocking Fee	0.00		5,309.67		100.00	5,309.67
Other Income	0.00		5,125.27		1,500.00	341.68
Packaging/Storage Fee	0.00		840.00		600.00	140.00
Shipping Charges Reimbursed	0.00		54,873.48		53,000.00	103.53
Finance Income	101.88	-	101.88		0.00	0.00
Total Operating Revenues	19,912.63	-	1,636,609.24		1,263,925.00	129.49
Edward Jones Investment Account						
Unrealized Gain/Loss	(61,874.02)		(169,476.64)		0.00	
		-				
Total Revenues	(41,961.39)	-	1,467,132.60		1,263,925.00	
Evenences						
Expenses	5,105.00		10,570.00		7,200.00	146.81
Accounting Expenses	164.00		1,640.59		2,500.00	65.62
Advertising Park / Cradit Card Charges					2,500.00 9,500.00	167.15
Bank / Credit Card Charges	945.62		15,879.62			
Brokered Stock	0.00 89.25		93,134.93		60,000.00	155.22 87.77
Communications	89.23 0.00		2,194.34 241.00		2,500.00 1,000.00	24.10
Education & Registrations	0.00				75,000.00	100.00
Executive Operations	956.64		75,000.00		8,000.00	148.99
Farm and Nursery Supplies Fuel	2,042.92		11,919.11 6,766.74		4,500.00	148.99
	441.50		6,589.59		4,300.00 6,300.00	104.60
Insurance Expense IT Support & Technology	5,073.38		7,567.08		4,000.00	189.18
	5,075.38		1.00		4,000.00	100.00
Lease Payment Licenses & Memberships	188.50					98.54
Office Supplies	101.90		2,463.42 1,810.63		2,500.00 2,000.00	98.34 90.53
Packaging Supplies	0.00		21,494.18		2,000.00	90.33 107.47
			359.57		600.00	59.93
Postage Property Tax	57.75 0.00		2,736.01		3,235.00	84.58
Property Tax						84.38 77.11
Repair & Maintenance - Bldg	491.48		1,542.24		2,000.00	168.55
Repair & Maintenance - Equip.	1,191.73		6,741.97		4,000.00	
Taxes - B&O Tax Training and Davelonment	134.52 0.00		8,440.62 0.00		7,000.00 5,000.00	120.58 0.00
Training and Development	0.00		315.18		2,000.00	15.76
Travel. Meals and Meetings Utilities	695.18		11,226.21		2,000.00 9,800.00	114.55
	0.00		55.47		125.00	44.38
Management Fee (State of WA)						
Investment Management Fees	1,416.92		18,020.54		17,000.00	106.00 30.81
Cold Storage	0.00		4,313.14		14,000.00	
Shipping - Inbound	0.00		3,991.59		2,900.00	137.64
Shipping - Outbound	106.10		45,700.04		48,000.00	95.21
Chemicals	395.00		46,294.39		45,000.00	102.88
Fertilizer	0.00		11,611.55		10,000.00	116.12
Seeds	2,370.75		57,121.25		53,000.00	107.78
Transplants	0.00		24,800.38		30,000.00	82.67
Inventory Adjustment	(44,322.84)		(44,322.84)		0.00	0.00
Employee Medical Benefits	7,492.29		87,852.48		90,200.00	97.40
Wages - Staff	22,909.67		312,619.60		350,641.00	89.16
Wages - Staff Overtime	0.00		263.45		300.00	87.82
Wages - Seasonal Labor	14,675.92		324,164.90		250,000.00	129.67

For Management Purposes Only

### Plant Material Center Profit and Loss June 30, 2022

	Actuals for June 30, 2022		Year to Date Actual	Fiscal Year Budget	% of Budget
Wages - Labor Contractor	0.00		0.00	5,000.00	0.00
Simple IRA (Retirement)	599.29		8,995.97	10,519.00	85.52
Payroll Tax - FICA/Medicare	2,875.31		48,372.91	44,000.00	109.94
Payroll Tax - FUTA	0.00		907.79	1,500.00	60.52
Payroll Tax - L&I	911.32		19,210.75	21,000.00	91.48
Payroll Tax - SUTA	239.09		3,643.99	2,500.00	145.76
Wages - Accrued Vacation	(389.59)		2,180.05	0.00	0.00
Depreciation Expense	36,057.96		36,057.96	0.00	0.00
IRS Penalty	434.87	-	842.44	0.00	0.00
Total Expenses	63,452.43		1,301,331.83	1,234,321.00	105.43
Net Income	\$ (105,413.82)	\$	165,800.77	\$ 29,604.00	560.06

### Plant Materials Center Income Statement For the Twelve Months Ending June 30, 2022

	Monthly Total June 2022		Monthly Total June 2021	Current FY /21 - 06/30/22	Previous FY 7/1/20 - 06/30/21
Revenues					
Brokered Plants	\$ 19,527.75	\$	0.00	\$ 124,767.93	\$ 99,292.25
Contract Growing	0.00		0.00	13,381.30	9,195.86
Plant Sales	50.00		0.00	1,431,648.25	1,050,056.03
Plug Sales	0.00		0.00	0.00	262.00
Interest Income	233.00		15.95	561.46	424.17
Restocking Fee	0.00		0.00	5,309.67	78.97
Other Income	0.00		6,315.16	5,125.27	8,400.37
Packaging/Storage Fee	0.00		0.00	840.00	615.00
Shipping Charges Reimbursed	0.00		0.00	54,873.48	53,618.79
Finance Income	101.88	-	0.00	 101.88	34.56
Total Operating Revenues	19,912.63	-	6,331.11	 1,636,609.24	1,221,978.00
Edward Jones Investment Account					
Unrealized Gain/Loss	(61,874.02	)	10,842.79	 (169,476.64)	291,505.56
Total Revenues	(41,961.39	)	17,173.90	 1,467,132.60	1,513,483.56
Expenses					
Accounting Expenses	5,105.00		100.00	10,570.00	4,675.00
Advertising	164.00		375.00	1,640.59	2,162.70
Bank / Credit Card Charges	945.62		530.57	15,879.62	9,097.87
Brokered Stock	0.00		0.00	93,134.93	71,501.15
Cleaning Supplies	0.00		0.00	0.00	586.45
Communications	89.25		111.72	2,194.34	1,389.20
Education & Registrations	0.00		0.00	241.00	55.00
Executive Operations	0.00		0.00	75,000.00	75,000.00
Farm and Nursery Supplies	956.64		2,178.18	11,919.11	7,491.89
Fuel	2,042.92		348.90	6,766.74	4,500.61
Insurance Expense	441.50		427.92	6,589.59	6,320.36
IT Support & Technology	5,073.38		70.00	7,567.08	3,371.14
Lease Payment	1.00		1.00	1.00	1.00
Licenses & Memberships	188.50		0.00	2,463.42	2,384.07
Office Supplies	101.90		247.43	1,810.63	2,269.01
Packaging Supplies	0.00		216.46	21,494.18	21,088.19
Postage	57.75		6.00	359.57	576.90
Property Tax	0.00		0.00	2,736.01	3,232.23
Repair & Maintenance - Bldg	491.48		0.00	1,542.24	340.14
Repair & Maintenance - Equip.	1,191.73		1,047.07	6,741.97	4,153.34
Taxes - B&O Tax	134.52		179.42	8,440.62	5,593.59
Travel. Meals and Meetings	0.00		0.00	315.18	227.14
Utilities	695.18		628.31	11,226.21	9,665.20
Management Fee (State of WA)	0.00		0.00	55.47	116.28
Investment Management Fees	1,416.92		1,535.29	18,020.54	16,788.70
Cold Storage	0.00		0.00	4,313.14	14,032.70
Shipping - Inbound	0.00		0.00	3,991.59	2,836.25
Shipping - Outbound	106.10		287.28	45,700.04	48,584.93
Chemicals	395.00		325.27	46,294.39	43,643.35
Fertilizer	0.00		4,894.00	11,611.55	11,656.47
Seeds	2,370.75		4,579.22	57,121.25	53,094.50
Federal Income Tax Expense	2,570.75		21,052.38	0.00	21,052.38
Transplants	0.00		0.00	24,800.38	29,456.00
Inventory Adjustment	(44,322.84	<b>`</b>	(20,087.56)	(44,322.84)	(20,087.56)
Employee Medical Benefits	7,492.29	,	10,692.44	87,852.48	79,480.43
Wages - Staff	22,909.67		17,606.10	312,619.60	291,978.26
Wages - Staff Wages - Staff Overtime	0.00		0.00	263.45	75.96
Wages - Seasonal Labor	14,675.92		15,501.48	263.45 324,164.90	252,379.08

For Management Purposes Only

### Plant Materials Center Income Statement For the Twelve Months Ending June 30, 2022

	onthly Total June 2022	Monthly Total June 2021	Current FY 7/1/21 - 06/30/22	Previous FY 7/1/20 - 06/30/21
Wages - Labor Contractor	0.00	0.00	0.00	1,491.71
Simple IRA (Retirement)	599.29	628.69	8,995.97	9,993.51
Payroll Tax - FICA/Medicare	2,875.31	2,533.25	48,372.91	41,649.68
Payroll Tax - FUTA	0.00	41.28	907.79	1,226.34
Payroll Tax - L&I	911.32	1,219.71	19,210.75	19,579.10
Payroll Tax - SUTA	239.09	628.53	3,643.99	2,975.07
Wages - Accrued Vacation	(389.59)	(1,922.36)	2,180.05	(7,452.16)
Depreciation Expense	36,057.96	3,011.82	36,057.96	36,141.84
IRS Penalty	 434.87	(1,135.44)	842.44	434.87
Total Expenses	 63,452.43	67,859.36	1,301,331.83	1,186,809.87
Net Income	\$ (105,413.82)	\$ (50,685.46)	\$ 165,800.77	\$ 326,673.69

Aged Receivables As of Jun 30, 2022 Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer ID Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due	
ZWSCC WA State Conservation Commis	Payment Request 9 Payment Request 10	7,175.00 7,125.00				7,175.00 7,125.00	
ZWSCC WA State Conservation Commis		14,300.00				14,300.00	
Report Total		14,300.00				14,300.00	
			:				

Beginning GL Balance				359,819.07
Add: Cash Receipts				78,014.87
Less: Cash Disbursements				(94,821.35)
Add (Less) Other			_	(4,312.07)
Ending GL Balance			_	338,700.52
Ending Bank Balance			-	356,076.93
Add back deposits in transit				
	Jun 30, 2022	CGJFUSEG Keli CIIGVTMS	100.57 361.83	
Total deposits in transit				462.40
(Less) outstanding checks	May 7, 2022 May 24, 2022 Jun 29, 2022 Jun 27, 2022 Jun 27, 2022 Jun 27, 2022 Jun 29, 2022 Jun 30, 2022	27493 27529 27585 27587 27588 27590 27591 27594 27595 27596 27597 27598 27599 27599 27600 27601 27601 27602 27606 27608	$\begin{array}{c} (386.89)\\ (54.88)\\ (270.00)\\ (2,481.51)\\ (90.19)\\ (534.01)\\ (36.18)\\ (77.00)\\ (42.21)\\ (115.50)\\ (2,037.70)\\ (3,162.18)\\ (1,459.81)\\ (1,972.91)\\ (1,887.92)\\ (1,188.28)\\ (1,171.22)\\ (870.42) \end{array}$	
Total outstanding checks				(17,838.81)
Add (Less) Other		_		
Total other				
Unreconciled difference			_	0.00
Ending GL Balance			=	338,700.52



10 South First Avenue P.O. Box 907 Walla Walla, WA 99362-0265 bannerbank.com

Washington Assoc Of Conservation Dist 16564 Bradley Rd Bow WA 98232-9702 Statement of Account

06/30/22	Statement Date
1 of 3	Page
XXXXXXXXXXXX5697	Account Number

(509) 527-3636 I (800) 272-9933 Toll-Free



### SUMMARY OF ACCOUNTS

Complete Business Int Checking

XXXXXXXXXXXX5697

\$356,076.93 Business owners, you know time and money are key to your goals. Now, you can put both to work with a QuickStep Loan. Finance \$5,000 to \$1 million for new or used equipment. Or buy or refinance your owner-occupied property with a real estate loan. Apply today - it's fast and easy!

# **CHECKING ACCOUNT**

### **Complete Business Int Checking**

Account Title: Washington As	ssoc Of Conservation Dist		
Account Number	XXXXXXXXXXXX5697	Statement Dates	6/01/22 thru 6/30/22
Previous Balance	447,803.30	Days in the statement period	30
13 Deposits/Credits	104,522.21	Average Ledger	364,207.34
10 Debits	31,191.83	Average Collected	362,140.21
55 Checks	165,086.51		
Service Charge	.00	Interest Earned	29.76
Interest Paid	29.76	Annual Percentage Yield Earned	0.10%
Current Balance	356,076.93	2022 Interest Paid	153.40

# **Deposits and Additions**

Date	Description		Amount
6/01	Deposit		4,539.84
6/02	BANKCARD	MERCH DEP CCD 948907957098888 1246825337	119.74
6/07	BANKCARD	MERCH DEP CCD 948907957098888 1246825337	2,915.91
6/13	BANKCARD	MERCH DEP CCD 948907957098888 1246825337	200.00
6/13	US Golden Eagle	ACH Pmt PPD 9200502235	10,641.54

# XXXXXXXXXXX5697



BANNER BANK BANK 10 South First Avenue P.O. Box 907 Walla Walla, WA 99362-0265 bannerbank.com

# **Statement of Account**

Statement Date	06/30/22
Page	2 of 3
Account Number	XXXXXXXXXXXX5697

(509) 527-3636 I (800) 272-9933 Toll-Free

	24.05 08.18
	26.12
	70.52
6/24 EDWARD JONES INVESTMENT PPD 4496699001 23,0	00.00
6/30 Deposit 1,2	35.89
6/30 BANKCARD MERCH DEP CCD 948907957098888 1246825337 8	87.81
6/30 WA ASSOC. OF CON DEPOSIT CCD DP40343736 BIZEDP 15,6	52.61
6/30 Interest Deposit	29.76

### Withdrawals and Deductions

Date	Description	Amount
6/01	EDWARD JONES INVESTMENT PPD 4496699001	-912.71
6/01	IRS USATAXPYMT CCD 270255253131931 3387702000	-3,313.24
6/01	IRS USATAXPYMT CCD 270255283708240 3387702000	-4,437.67
6/02	BANKCARD MERCH FEES CCD 948907957098888 1246825337	-945.62
6/16	EDWARD JONES INVESTMENT PPD 4496699001	-859.15
6/16	IRS USATAXPYMT CCD 270256770284125 3387702000	-3,068.96
6/16	IRS USATAXPYMT CCD 270256734097856 3387702000	-3,190.70
6/22	WA DEPT REVENUE TAX PYMT CCD 8953362 9916001118	-738.91
6/23	Deposit Correction - Debit	-3,850.00
6/29	IRS USATAXPYMT CCD 270258005840316 3387702000	-9,874.87

### **Checks In Number Order**

Date	Check No	Amount	Date	Check No	Amount
6/01	27491	125.86	6/14	27561	704.72
6/06	27526*	60,183.64	6/21	27562	444.02
6/01	27527	10,387.17	6/27	27564*	5,000.00
6/03	27531*	447.44	6/22	27565	3,162.69
6/06	27535*	29.96	6/17	27566	1,614.66
6/01	27536	108.55	6/21	27567	1,969.60
6/08	27537	78.80	6/21	27568	1,967.73
6/03	27538	1,157.73	6/16	27569	1,891.23
6/01	27541*	1,324.72	6/21	27570	434.50
6/03	27543*	1,150.14	6/15	27571	693.76
6/01	27544	887.06	6/15	27572	841.22
6/01	27546*	1,905.90	6/15	27573	901.48
6/06	27547	2,124.51	6/15	27574	783.03
6/01	27548	2,279.63	6/15	27575	757.29
6/01	27549	2,079.24	6/17	27576	439.56
6/01	27550	3,164.21	6/27	27577	80.00
6/13	27551	36.18	6/24	27578	1,702.75
6/08	27552	39.05	6/28	27579	164.00
6/22	27553	100.00	6/28	27580	148.02
6/08	27554	307.34	6/30	27581	137.30
6/09	27555	73.00	6/24	27582	446.47
6/07	27556	6,448.22	6/27	27583	89.25
6/08	27557	4,735.00	6/27	27584	10,387.17
6/09	27558	2,582.81	6/30	27586*	57.75
6/14	27559	451.16	6/28	27589*	23,000.00
6/17	27560	668.00	6/30	27603*	1,239.05



NNER BANK 10 South First Avenue P.O. Box 907 Walla Walla, WA 99362-0265 bannerbank.com

# **Statement of Account**

Statement Date	06/30/22
Page	3 of 3
Account Number	XXXXXXXXXXXX5697

(509) 527-3636 I (800) 272-9933 Toll-Free

# **Checks In Number Order (Continued)**

Date	Check No	Amount	Date	Check No	Amount
6/30 6/30	27604 27605	1,066.77 1,149.66	6/30	27607*	937.51
*Denote	s missing check numbe	rs.			

### **Daily Balance Summary**

Date	Balance	Date	Balance	Date	Balance
06/01	421,417.18	06/13	354,954.93	06/23	368,180.91
06/02	420,591.30	06/14	353,799.05	06/24	391,602.21
06/03	417,835.99	06/15	349,822.27	06/27	376,045.79
06/06	355,497.88	06/16	342,936.28	06/28	352,733.77
06/07	351,965.57	06/17	340,214.06	06/29	342,858.90
06/08	346,805.38	06/21	335,398.21	06/30	356,076.93
06/09	344,149.57	06/22	331,396.61		

# **Interest Rate Summary**

Date	Rate
5/31	0.100000%

\* \* \* \* \* \* \* \* \* \* END OF STATEMENT \* \* \* \* \* \* \* \* \* \*

Beginning GL Balance	49,821.24
Add: Cash Receipts	
Less: Cash Disbursements	
Add (Less) Other	2.49
Ending GL Balance	49,823.73
Ending Bank Balance	49,823.73
Add back deposits in transit	
Total deposits in transit	
(Less) outstanding checks	
Total outstanding checks	
Add (Less) Other	
Total other	
Unreconciled difference	0.00
Ending GL Balance	49,823.73



10 South First Avenue P.O. Box 907 Walla Walla, WA 99362-0265 bannerbank.com

Washington Assoc Of Conservation Dist 16564 Bradley Rd Bow WA 98232-9702 **Statement of Account** 

06/30/22	Statement Date
1 of 1	Page
XXXXXXXXXXXX4588	Account Number

(509) 527-3636 I (800) 272-9933 Toll-Free



### SUMMARY OF ACCOUNTS

**Business Savings** 

XXXXXXXXXXXX4588

\$49,823.73 Business owners, you know time and money are key to your goals. Now, you can put both to work with a QuickStep Loan. Finance \$5,000 to \$1 million for new or used equipment. Or buy or refinance your owner-occupied property with a real estate loan. Apply today - it's fast and easy!

XXXXXXXXXXXX4588

# SAVINGS ACCOUNT

### **Business Savings**

Account Title: Washington Assoc	c Of Conservation Dist
Account Number	XXXXXXXXXXXX4588
Previous Balance	\$49,821.24
Deposits/Credits	\$.00
Checks/Debits	\$.00
Service Charge	\$.00
Interest Paid	\$2.49
Current Balance	\$49,823.73

Statement Dates Days in the statement period Average Ledger Average Collected Interest Earned Annual Percentage Yield Earned	4/01/22 thru 6/30/22 91 \$49,821.24 \$49,821.24 \$2.49 0.02% \$4.94
2022 Interest Paid	\$4.94

# **Deposits and Additions**

### Date Description

6/30 Interest Deposit

Amount 2.49

\* \* \* \* \* \* \* \* \* END OF STATEMENT \* \* \* \* \* \* \* \* \* \* \*



### Portfolio for Washington Association of

Financial Advisor Timothy U. Price, 360-424-0366 1616 N 18th Street, Suite 140, Mount Vernon, WA 98273

Statement Period May 28 - Jun 24, 2022

Page i of i

WASHINGTON ASSOCIATION OF CONSERVATION DISTRICTS 16564 BRADLEY ROAD BOW WA 98232-9719

# Portfolio Summary

### **Total Portfolio Value**

# \$1,811,346.55

1 Month Ago	\$1,897,436.74
1 Year Ago	\$1,687,888.79
3 Years Ago	\$1,379,853.03
5 Years Ago	\$834,485.99

# Our Research department uses a disciplined approach to make sure we're giving you a variety of choices. We only recommend

How we select investments

sure we're giving you a variety of choices. We only recommend investments that align with our focus on quality, work well in diversified portfolios and are compatible with our buy-and-hold philosophy. This gives you and your financial advisor a starting point for choosing investments personalized to your goals, situation and the amount of risk you're willing to take.

# Walk, educate, advocate: Fighting Alzheimer's step by step

Edward Jones is in the business of building relationships. That's why we're mobilizing our colleagues, clients and communities in the fight through local Walk to End Alzheimer's® events. As the first Walk to End Alzheimer's National Presenting Sponsor, we're going to keep walking, educating and advocating until we put an end to this terrible disease. Join us and get involved at alz.org/edwardjones.

Accounts	Account Holder	Account Number	Value 1 Year Ago	Current Value
Corporate Account Select	Washington Association of		\$206,021.30	\$516,937.36
Corporate Account Advisory Solutions Fund Model	Washington Association of		\$1,428,572.89	\$1,241,075.81
Corporate Account Select	Washington Association of		\$53,294.60	\$53,333.38
Total Accounts			\$1,687,888.79	\$1,811,346.55

Although account information is provided on this page, it does not guarantee an actual statement was produced. Refer to your account statement for the exact registration and more specific details regarding each account.

Important disclosures; such as Statement of Financial Condition, Conditions that Govern Your Account, Account Safety, Errors, Complaints, Withholding, Free Credit Balance, Fair Market Value or Terminology; relating to your account(s) are available on the last page of this package or at www.edwardjones.com/statementdisclosures.

Beginning GL Balance	1,304,366.75
Add: Cash Receipts	
Less: Cash Disbursements	
Add (Less) Other	(63,290.94)
Ending GL Balance	1,241,075.81
Ending Bank Balance	1,241,075.81
Add back deposits in transit	
Total deposits in transit	
(Less) outstanding checks	
Total outstanding checks	
Add (Less) Other	
Total other	
Unreconciled difference	0.00
Ending GL Balance	1,241,075.81



Statement Date May 28 - Jun 24, 2022

Page 1 of 5

Washington Association of Conservation Districts

# Download our app

Now you can set goals anywhere! Download the Edward Jones app to securely view a snapshot of your accounts, track progress toward your goals, communicate with your Edward Jones team and more. Available now in your favorite app store. Learn more at edwardjones.com/app.

# **Corporate - Advisory Solutions Fund Model**

Portfolio Objective - Account: Balanced Growth and Income

For more information about the Advisory Solutions program go to www.edwardjones.com/advisorybrochures.

Account Value			
	Int Valua	20	
	IIII. Value		-

\$1,241,075.81	
1 Month Ago	\$1,304,366.75
1 Year Ago	\$1,428,572.89
3 Years Ago	\$1,143,809.01
5 Years Ago	\$806,148.61

Value Summary		
	This Period	This Year
Beginning value	\$1,304,366.75	\$1,452,481.99
Assets added to account	0.00	0.00
Assets withdrawn from account	0.00	0.00
Fees and charges	-1,416.92	-8,803.23
Change in value	-61,874.02	-202,602.95
Ending Value	\$1,241,075.81	

For more information regarding the Value Summary section, please visit <u>www.edwardjones.com/mystatementguide</u>.

Your Personal Rate of Return for	This Quarter	Year to Date	Last 12 Months	3 Years Annualized	5 Years Annualized
Assets Held at Edward Jones	-9.38%	-14.61%	-12.98%	2.85%	3.38%
Performance Benchmarks					
Large US Cap Equities (S & P 500)	-13.33%	-17.31%	-6.98%	11.76%	11.90%
International Equities (S & P 700)	-12.67%	-16.97%	-17.69%	3.06%	3.82%
Taxable Fixed Income (Bloomberg Aggregate)	-5.32%	-10.94%	-10.68%	-1.10%	0.63%

Statement Date May 28 - Jun 24, 2022

Page 2 of 5

#### Rate of Return (continued)

Your Personal Rate of Return: Your Personal Rate of Return measures the investment performance of your account. It incorporates the timing of your additions and withdrawals and reflects commissions and fees paid. Reviewing Your Personal Rate of Return is important to help ensure you're on track to achieving your financial goals.

**Performance Benchmarks:** Your Personal Rate of Return should be compared to the return necessary to achieve your financial goals. However, we understand many investors would like to compare their Personal Rate of Return to market indexes. Keep in mind this may not be an accurate comparison, as your Personal Rate of Return incorporates the timing of your specific additions and withdrawals and your specific investment mix, while published returns of market indexes do not.

These market indexes are used as a general measure of market performance for several major asset classes. Market indexes assume reinvestment of all distributions and do not take into account brokerage fees, taxes or investment management fees.

The performance of your investments is tracked since they have been held in the current account, but no earlier than Jan.1, 2009. This also includes investments you owned during this time period but have since sold. Certain events, including a transfer of an investment between accounts, share class conversion, or change in an investment's identification code (CUSIP) caused by a corporate action, will impact the time frame over which the investment's rate of return is calculated.

Rate of Return information on account statements uses the dollar-weighted calculation. Time-weighted Rate of Return numbers for Advisory Solutions Fund and UMA accounts can be found on your Quarterly Performance Report through Online Account Access. If you are not an Online Access user, visit edwardjones.com/access to sign up.

Information used to calculate performance may have been obtained from third parties and Edward Jones cannot guarantee the accuracy of such information.

For the most current information, contact your financial advisor or visit edwardjones.com/performance.

### **Rate of Return Indexes Disclosure**

**S&P 500 Index:** A broad-based measurement of changes in stock market conditions based on the average performance of 500 widely held common stocks. While many of the stocks are among the largest, this index also includes many relatively small companies. It is a float adjusted capitalization-weighted index (stock price times number of publicly available shares outstanding), calculated on a total return basis with dividends reinvested.

**S&P 700 Index:** The S&P 700 index measures the non-United States component of global equity markets. The index covers all regions included in the S&P Global 1200 (Europe, Japan, Canada, Australia, Asia, and Latin America) except for the United States which is represented by the S&P 500. The index is market-cap weighted and based in U.S. dollars.

**Bloomberg Aggregate Bond Index:** Measures the performance of government, mortgage-backed, asset-backed and corporate securities with at least one year to maturity.

### Asset Details (as of Jun 24, 2022)

additional details at www.edwardjones.com/access

#### Assets Held At Edward Jones

	Current	Beginning			Ending
	Yield/Rate	Balance	Deposits	Withdrawals	Balance
Money Market	0.72%*	\$13.44	\$46.11		\$59.55

\* The average yield on the money market fund for the past seven days.

Exchange Traded &				Unrealized	
Closed End Funds	Price	Quantity	Cost Basis	Gain/Loss	Value
Vanguard FTSE All-World Ex US	105.39	123	15,725.55	-2,762.58	12,962.97



Statement Date May 28 - Jun 24, 2022

Page 3 of 5

#### Asset Details (continued)

				Unrealized	
Mutual Funds	Price	Quantity	Cost Basis	Gain/Loss	Value
Blackrock High Yield Bond K	6.74	9,399.553	69,448.11	-6,095.12	63,352.99
Bridge Builder Core Bond	9.18	25,568.285	262,742.93	-28,026.07	234,716.86
Bridge Builder Core Plus Bond	9.07	32,879.354	337,221.16	-39,005.42	298,215.74
Bridge Builder INTL Equity	10.74	7,410.795	82,049.10	-2,457.16	79,591.94
Bridge Builder Large Growth	17.89	7,800.614	123,304.58	16,248.40	139,552.98
Bridge Builder Large Value	15.61	11,457.887	132,049.06	46,808.56	178,857.62
Bridge Builder Small/Mid Grw	12.09	2,628.404	32,620.96	-843.56	31,777.40
Bridge Builder Small/Mid Value	12.85	4,169.897	43,638.25	9,944.93	53,583.18
Dfa INTL Small Company I	17.46	682.961	11,783.94	140.56	11,924.50
Dodge & Cox INTL Stock I	43.34	1,219.272	47,333.77	5,509.48	52,843.25
JPM U.S. Govt Mny Mkt Capital	1.00	3,811.3			3,811.30
Principal Midcap R6	31.61	1,223.235	45,908.00	-7,241.54	38,666.46
TRP International Stock I	16.64	2,473.502	43,388.01	-2,228.94	41,159.07
Total Account Value				I	\$1,241,075.81

Cost basis is the amount of your investment for tax purposes and is used to calculate gain or loss upon sale or other disposition of a security. It is not a measure of performance. The cost basis amounts on your statement should not be relied upon for tax preparation purposes. Cost basis information may be from outside sources and has not been verified for accuracy. Refer to your official tax documents for information about reporting cost basis. Consult a qualified tax advisor or an attorney regarding your situation. If you believe the cost basis information is inaccurate, contact Client Relations.

Summary of Realized Gain/Loss	
	This Year
Short Term (assets held 1 year or less)	-\$187.70
Long Term (held over 1 year)	18,627.41
Total	\$18,439.71

Summary totals may not include proceeds from uncosted securities or certain corporate actions.

Inve	Investment and Other Activity by Date			
Date	Description	Quantity	Amount	
6/01	Dividend on JPM U.S. Govt Mny Mkt Capital on 5,225.12 Shares at Daily Accrual Rate		\$3.10	
6/01	Reinvestment into JPM U.S. Govt Mny Mkt Capital @ 1.00	3.1	-3.10	
6/01	Dividend on Bridge Builder Core Bond on 25,513.398 Shares at Daily Accrual Rate		515.39	
6/01	Reinvestment into Bridge Builder Core Bond @ 9.39	54.887	-515.39	
6/01	Dividend on Bridge Builder Core Plus Bond on 32,809.996 Shares at Daily Accrual Rate		646.42	
6/01	Reinvestment into Bridge Builder Core Plus Bond @ 9.32	69.358	-646.42	



Statement Date May 28 - Jun 24, 2022

Page 4 of 5

Inve	Investment and Other Activity by Date (continued)				
Date	Description	Quantity	Amount		
6/01	Dividend on Blackrock High Yield Bond K on 9,355.231 Shares at Daily Accrual Rate		315.13		
6/01	Reinvestment into Blackrock High Yield Bond K @ 7.11	44.322	-315.13		
6/08	Redeemed JPM U.S. Govt Mny Mkt Capital @ 1.00	-1,416.92	1,416.92		
6/08	Program & Portfolio Strat Fees		-1,416.92		
6/24	Dividend on Vanguard FTSE All-World Ex US on 123 Shares @ 0.3749		46.11		

Begin	ning Balance on Ma	y 28			\$13.44
Date	Transaction	Description	Deposits	Withdrawals	Balance
6/24	Deposit		46.11		\$59.55
Total			\$46.11		
Endin	g Balance on Jun 24				\$59.5

### Your Relationship and Mailing Group(s)

<u>Relationship</u> - You have asked us to combine the accounts listed below for planning purposes as we work with you to achieve your financial goals. This means that information about these accounts and your goals and objectives may be shared with and accessible by each owner and authorized party in the relationship, including through Edward Jones Online Access and Edward Jones reports.

<u>Mailing Group</u> - You have also asked us to combine certain information about the accounts listed below into the mailing group(s) below for delivery purposes. Information for accounts within the same mailing group may be included in one envelope and mailed to the mailing group address. We may still send certain information directly to the account owners, as we believe appropriate.

Account Number	Account Owner(s)	Account Type	Mailing Group Address
XXX-XX301-1-4	Washington Association of	Corporate Account Select	WASHINGTON ASSOCIATION OF CONSERVATION DISTRICTS 16564 BRADLEY ROAD BOW WA 98232-9719
XXX-XX866-1-1	Washington Association of	Corporate Account Advisory Solutions Fund Model	
XXX-XX970-1-9	Washington Association of	Corporate Account Select	
XXX-XX014-1-5	Washington Association of	Corporate Account Select	
XXX-XX747-1-9	Washington Association	Corporate Account Select	

For more information on this relationship or mailing group(s), please visit <u>www.edwardjones.com/disclosures</u>. If you wish to make changes to either the relationship(s) or mailing group(s), please contact your financial advisor.

-----

~~ ~~ ~~ ~~

Beginning GL Balance	53,309.15
Add: Cash Receipts	
Less: Cash Disbursements	
Add (Less) Other	24.23
Ending GL Balance	53,333.38
Ending Bank Balance	53,333.38
Add back deposits in transit	
Total deposits in transit	
(Less) outstanding checks	
Total outstanding checks	
Add (Less) Other	
Total other	
Unreconciled difference	0.00
Ending GL Balance	53,333.38



Statement Date May 28 - Jun 24, 2022

Page 1 of 3

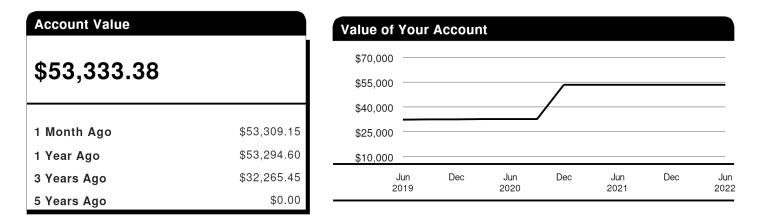
Washington Association of Conservation Districts

# 5 ways to prevent identity theft

Anyone can become a target of identity theft. Follow these five tips to help protect yourself: Shred financial documents before disposing of them. Don't carry your Social Security card or write your number on a check. Never provide personal information unless you know the request is legitimate. Keep your computer security and antivirus software up to date. Finally, avoid using an obvious password.

# **Corporate - Select**

Portfolio Objective - Account: Preservation of Principal



Value Summary		
	This Period	This Year
Beginning Value	\$53,309.15	\$53,296.83
Assets Added to Account	0.00	0.00
Assets Withdrawn from Account	0.00	0.00
Fees and Charges	0.00	0.00
Change In Value	24.23	36.55
Ending Value	\$53,333.38	

For more information regarding the Value Summary section, please visit <u>www.edwardjones.com/mystatementguide</u>.

Rate of Return					
Your Personal Rate of Return for	This Quarter	Year to Date	Last 12 Months	3 Years Annualized	5 Years Annualized
Assets Held at Edward Jones	0.07%	0.07%	0.07%	0.39%	

Statement Date May 28 - Jun 24, 2022

Page 2 of 3

#### Rate of Return (continued)

**Your Personal Rate of Return:** Your Personal Rate of Return measures the investment performance of your account. It incorporates the timing of your additions and withdrawals and reflects commissions and fees paid. Reviewing Your Personal Rate of Return is important to help ensure you're on track to achieving your financial goals.

The performance of your investments is tracked since they have been held in the current account, but no earlier than Jan.1, 2009. This also includes investments you owned during this time period but have since sold. Certain events, including a transfer of an investment between accounts, share class conversion, or change in an investment's identification code (CUSIP) caused by a corporate action, will impact the time frame over which the investment's rate of return is calculated.

Rate of Return information on account statements uses the dollar-weighted calculation. Time-weighted Rate of Return numbers for Advisory Solutions Fund and UMA accounts can be found on your Quarterly Performance Report through Online Account Access. If you are not an Online Access user, visit edwardjones.com/access to sign up.

Information used to calculate performance may have been obtained from third parties and Edward Jones cannot guarantee the accuracy of such information.

For the most current information, contact your financial advisor or visit edwardjones.com/performance.

#### Asset Details (as of Jun 24, 2022)

additional details at www.edwardjones.com/access

### Assets Held At Edward Jones

				Balance
Cash				\$0.16
Mutual Funds	Price	Quantity	Value	Rate of Return*
AB Government Money Market A	1.00	53,333.22	53,333.22	0.39%
Total Account Value			\$53,333.38	

\*Your Rate of Return for each individual asset above is as of June 24, 2022. Returns greater than 12 months are annualized.

Your Rate of Return in the Asset Details section above measures the investment performance of each of your individual assets. It incorporates the timing of your additions and withdrawals and reflects commissions and fees paid. Reviewing your Rate of Return is important to help ensure you're on track to achieving your financial goals.

The performance of your investments is tracked since they have been held in the current account, but no earlier than Jan. 1, 2009. Certain events, including a transfer of an investment between accounts, share class conversion, or change in an investment's identification code (CUSIP) caused by a corporate action, will impact the time frame over which the investment's rate of return is calculated.

Information used to calculate performance may have been obtained from third parties and Edward Jones cannot guarantee the accuracy of such information.

For the most current information, contact your financial advisor or visit <u>www.edwardjones.com/performance</u>.

Statement Date May 28 - Jun 24, 2022

Page 3 of 3

Inve	stment and Other Activity by Date		
Date	Description	Quantity	Amount
6/01	Dividend on AB Government Money Market A on 53,308.99 Shares at Daily Accrual Rate		\$24.23
6/01	Reinvestment into AB Government Money Market A @ 1.00	24.23	-24.23

### Your Relationship and Mailing Group(s)

<u>Relationship</u> - You have asked us to combine the accounts listed below for planning purposes as we work with you to achieve your financial goals. This means that information about these accounts and your goals and objectives may be shared with and accessible by each owner and authorized party in the relationship, including through Edward Jones Online Access and Edward Jones reports.

<u>Mailing Group</u> - You have also asked us to combine certain information about the accounts listed below into the mailing group(s) below for delivery purposes. Information for accounts within the same mailing group may be included in one envelope and mailed to the mailing group address. We may still send certain information directly to the account owners, as we believe appropriate.

Account Number	Account Owner(s)	Account Type	Mailing Group Address
XXX-XX301-1-4	Washington Association of	Corporate Account Select	WASHINGTON ASSOCIATION OF CONSERVATION DISTRICTS 16564 BRADLEY ROAD BOW WA 98232-9719
XXX-XX866-1-1	Washington Association of	Corporate Account Advisory Solutions Fund Model	
XXX-XX970-1-9	Washington Association of	Corporate Account Select	
XXX-XX014-1-5	Washington Association of	Corporate Account Select	
XXX-XX747-1-9	Washington Association	Corporate Account Select	

For more information on this relationship or mailing group(s), please visit <u>www.edwardjones.com/disclosures</u>. If you wish to make changes to either the relationship(s) or mailing group(s), please contact your financial advisor.

Beginning GL Balance	539,760.84
Add: Cash Receipts	
Less: Cash Disbursements	
Add (Less) Other	(22,823.48)
Ending GL Balance	516,937.36
Ending Bank Balance	516,937.36
Add back deposits in transit	
Total deposits in transit	
(Less) outstanding checks	
Total outstanding checks	
Add (Less) Other	
Total other	
Unreconciled difference	0.00
Ending GL Balance	516,937.36



Statement Date May 28 - Jun 24, 2022

Page 1 of 2

Washington Association of Conservation Districts

# Stay informed - stay secure

Did you know you can request to receive alerts by text or email in Online Access? Spending a minute with your settings today will prepare you to identify unauthorized changes or transactions later. Not signed up for Online Access? Go to edwardjones.com/access to learn more.

# **Corporate - Select**

Portfolio Objective - Account: Preservation of Principal

Account Value		Value Summary		
			This Period	This Year
\$516,937.36		Beginning value	\$539,760.84	\$339,680.15
, ,		Assets added to account	0.00	200,000.00
		Assets withdrawn from account	-23,055.74	-23,081.23
1 Month Ago	\$539,760.84	Fees and charges	0.00	0.00
1 Year Ago	\$206,021.30	Change in value	232.26	338.44
3 Years Ago	\$203,778.57	Ending Value	\$516,937.36	
5 Years Ago	\$28,337.38			

For more information regarding the Value Summary section, please visit <u>www.edwardjones.com/mystatementguide</u>.

Assets Held At Edward Jones					
					Balance
Cash					\$42.89
Mutual Funds	Price	Quantity	Cost Basis	Unrealized Gain/Loss	Value
Federated Tr US Trsy Oblg Is	1.00	516,894.47			516,894.47

Cost basis is the amount of your investment for tax purposes and is used to calculate gain or loss upon sale or other disposition of a security. It is not a measure of performance. The cost basis amounts on your statement should not be relied upon for tax preparation purposes. Cost basis information may be from outside sources and has not been verified for accuracy. Refer to your official tax documents for information about reporting cost basis. Consult a qualified tax advisor or an attorney regarding your situation. If you believe the cost basis information is inaccurate, contact Client Relations.

Statement Date May 28 - Jun 24, 2022

Page 2 of 2

Inve	stment and Other Activity by Date		
Date	Description	Quantity	Amount
6/01	Dividend on Federated Tr US Trsy Oblg Is on 539,717.95 Shares at Daily Accrual Rate		\$232.26
6/01	Reinvestment into Federated Tr US Trsy Oblg Is @ 1.00	176.52	-176.52
6/01	Tax Withheld Federated Tr US Trsy Oblg Is		-55.74
6/23	Sell Federated Tr US Trsy Oblg Is @ 1.00	-23,000	23,000.00
6/23	Direct Payment to Banner Bank		-23,000.00

### Your Relationship and Mailing Group(s)

<u>Relationship</u> - You have asked us to combine the accounts listed below for planning purposes as we work with you to achieve your financial goals. This means that information about these accounts and your goals and objectives may be shared with and accessible by each owner and authorized party in the relationship, including through Edward Jones Online Access and Edward Jones reports.

<u>Mailing Group</u> - You have also asked us to combine certain information about the accounts listed below into the mailing group(s) below for delivery purposes. Information for accounts within the same mailing group may be included in one envelope and mailed to the mailing group address. We may still send certain information directly to the account owners, as we believe appropriate.

Account Number	Account Owner(s)	Account Type	Mailing Group Address
XXX-XX301-1-4	Washington Association of	Corporate Account Select	WASHINGTON ASSOCIATION OF CONSERVATION DISTRICTS 16564 BRADLEY ROAD BOW WA 98232-9719
XXX-XX866-1-1	Washington Association of	Corporate Account Advisory Solutions Fund Model	
XXX-XX970-1-9	Washington Association of	Corporate Account Select	
XXX-XX014-1-5	Washington Association of	Corporate Account Select	
XXX-XX747-1-9	Washington Association	Corporate Account Select	

For more information on this relationship or mailing group(s), please visit <u>www.edwardjones.com/disclosures</u>. If you wish to make changes to either the relationship(s) or mailing group(s), please contact your financial advisor.

Aged Payables As of Jun 30, 2022 Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Vendor ID Vendor Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
SE125 Sedro Woolley Auto Parts, Inc. 360-855-0341	4967-380701 4967-380766 381347	847.61 -91.22 77.10				847.61 -91.22 77.10
SE125 Sedro Woolley Auto Parts, Inc.		833.49				833.49
SK150 Skagit Farmers Supply 360-757-4055	281085 221-281241 6009936	45.18 235.59 395.00				45.18 235.59 395.00
SK150 Skagit Farmers Supply		675.77				675.77
Report Total		1,509.26				1,509.26

Aged Receivables As of Jun 30, 2022 Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Summary Format.

Customer ID Customer Bill To Contact Telephone 1	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due	
ZWSCC WA State Conservation Commis	7,175.00				7,175.00	
Report Total	7,175.00				7,175.00	

Aged Receivables As of Jun 30, 2022 Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer ID Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
BA330 Bartlett Consulting Anna Heckman 360-503-9412	22-669-Final #2	55.30				55.30
BA330 Bartlett Consulting		55.30				55.30
BE090 Beaver Lake Nursery (Bulmaro Bulmaro Pacheco 503-632-4787	22-254-Final			3,850.00		3,850.00
BE090 Beaver Lake Nursery (Bulmaro				3,850.00		3,850.00
DI110 Dinsdale Nursery (Fred Geronda						
NA090 Native Grounds Nursery						
NO510 Northwest Nursery Sales Carl Buchanan 503-740-6876	22-604-Final			186.34		186.34
NO510 Northwest Nursery Sales				186.34		186.34
PA290 Pacific Plants, Inc. (Loreen May						
SP020 Spokane CD (Ben Peterson) Ben Peterson 509-535-7274	Plug - Silva Seed	19,527.75				19,527.75
SP020 Spokane CD (Ben Peterson)		19,527.75				19,527.75
TR070 Tree Best Reforesters, Inc. Tim O'Neill 503-623-2028	22-405-Final FC61k00001	101.88			2,129.75	2,129.75 101.88
TR070 Tree Best Reforesters, Inc.		101.88			2,129.75	2,231.63

Aged Receivables As of Jun 30, 2022 Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Vapati Land Management, LLC teve Hilton 60-503-5329 VA370 Vapati Land Management, LLC VApati Land Management, LLC WA530 VAtershed Garden Works	Customer ID Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
Vapati Land Management, LLC WA530 Watershed Garden Works	WA370 Wapati Land Management, LLC Steve Hilton 360-503-5329	22-600-Final			771.06		771.06
Vatershed Garden Works	WA370 Wapati Land Management, LLC				771.06		771.06
Image: Meport Total         Image: Meport Total	WA530 Watershed Garden Works						
	Report Total		19,684.93	4	4,807.40	2,129.75	26,622.08

# SICK AND ANNUAL LEAVE - July 2022

SICK LEAVE									
	Ending					Sick			
	Balance	Accrued	YTD	Taken	YTD	Remaining			
Name	06/30/22	July	Accrued	July	Taken	07/31/22			
Ryan Baye	198	4	44	0	16	202			
Jim Brown	1003	4	44	0	17	1007			
Jacquie Gautheir	79.25	4	44	0	24.75	83.25			
John Knox	67	4	44	0	81	71			
Lori Mclaughlin	131.5	4	44	0	92.5	135.5			
Bill Mulder	307	4	44	0	69	311			
Maria Rivera	0	4	44	0	52	4			
Tom Salzer	182	4	44	0	12	186			

ANNUAL LEAVE									
	Ending	Personnal					Vacation		
	Balance	Holiday &	Accrued	YTD	Taken		Remaining		
Name	06/30/22	Holiday	July	Accrued	July	YTD Taken	07/31/22	Liability	
Ryan Baye	230	8	6	78	0	42	236	\$ 7,703.08	
Jim Brown	311	16	6	78	0	2	317	\$ 16,916.40	
Jacquie Gautheir	50	0	5	65	0	72	55	\$ 1,471.80	
John Knox	104	8	4	52	0	8	108	\$ 3,645.88	
Lori Mclaughlin	287.5	0	6	78	0	17.5	293.5	\$ 11,877.95	
Bill Mulder	192.5	8	6	78	0	85.5	198.5	\$ 6,700.93	
Maria Rivera	16	0	4	52	0	24	20	\$ 419.20	
Tom Salzer	237	24	8	104	0	83.5	245	\$ 15,892.52	

\$ 48,316.03

This is the amount that on the Statement of Financial Position (July)

\$ 23,595.60 WACD \$ 24,720.43 PMC \$ 48,316.03