

WACD OPERATIONS FY24-25 Budget - Updated 10/21/24

OPERATING REVENUE	24-25 Budget
Executive - Annual Meeting (estimated)	\$ 80,170.00
Executive - District Dues (estimated)	\$ 175,000.00
Executive - Interest Income (estimated)	\$ 1.00
Executive - Transfer from Reserves (estimated)	\$ 121,711.00
Executive - NRCS Contract	\$ 68,000.00
Executive - Executive Operations	\$ 100,000.00
Executive - WSCC Contract	\$ 82,500.00
PMC - Brokered Plants (estimated)	\$ 130,000.00
PMC - Contract Growing (estimated)	\$ 171,750.00
PMC - Plant Sales (estimated)	\$ 1,358,160.00
PMC - Interest Income (estimated)	\$ 20,000.00
PMC - Restocking Fee (estimated)	\$ 750.00
PMC - Other Income (estimated)	\$ 2,500.00
PMC - Packaging/Storage Fee(estimated)	\$ 1,000.00
PMC - Shipping Charges Reimbursed (estimated)	\$ 65,000.00
PMC - Finance Income	\$ -
TOTAL OPERATING REVENUE	\$ 2,376,542.00

OPERATING EXPENSES	24-25 Budget
Executive - Automobile Expenses	\$ 500.00
Executive - Automobile Insurance	\$ 750.00
Executive - Office Rent	\$ 13,450.00
Executive - Workshop and Meeting Costs	\$ 5,000.00
PMC - Accounting Audit	\$ 25,000.00
PMC - Advertising	\$ 800.00
PMC - Brokered Stock	\$ 92,000.00
PMC - Executive Operations	\$ 100,000.00
PMC - Farm / Nursery Supplies	\$ 15,000.00
PMC - Federal Income Tax Expense	\$ 70,000.00
PMC - Fuel	\$ 8,000.00
PMC - Investment Management Fees	\$ 18,300.00
PMC - Lease Payment (Skagit CD)	\$ 1.00
PMC - Packaging Supplies	\$ 30,000.00
PMC - Property Tax	\$ 3,935.00
PMC - Repair & Maintenance - Building	\$ 3,000.00
PMC - Repair & Maintenance - Equipment	\$ 8,500.00
PMC - Taxes - B&O Tax	\$ 9,000.00
PMC - Utilities	\$ 13,200.00
WACD - Accounting Expenses	\$ 10,000.00
WACD - Bank / Credit Card Charges	\$ 14,250.00
WACD - Bad Debt Expense	\$ 3,890.00
WACD - Communications	\$ 4,900.00
WACD - Education & Registrations	\$ -
WACD - Insurance	\$ 11,000.00

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OPERATING EXPENSES	24-25 Budget	
WACD - IT Support & Technology	\$	13,500.00
WACD - Licenses & Memberships	\$	4,501.00
WACD - Office Supplies	\$	2,500.00
WACD - Postage	\$	1,050.00
WACD - Training and Development	\$	6,500.00
WACD - Travel	\$	53,000.00
TOTAL OPERATING EXPENSES	\$	541,527.00

STORAGE AND SHIPPING	24-25 Budget	
PMC - Cold Storage	\$	9,000.00
PMC - Shipping (Inbound)	\$	4,500.00
PMC - Shipping (Outbound)	\$	50,000.00
TOTAL STORAGE AND SHIPPING EXPENSES	\$	63,500.00

PRODUCTION COSTS	24-25 Budget	
PMC - Chemicals	\$	60,000.00
PMC - Fertilizer	\$	10,000.00
PMC - Seeds	\$	75,000.00
PMC - Transplants	\$	72,000.00
TOTAL PRODUCTION EXPENSES	\$	217,000.00

PAYROLL & BENEFITS	24-25 Budget	
WACD - Employee Medical Benefits	\$	150,305.00
WACD - Wages (Staff)	\$	626,016.00
Executive - Wages (Executive Director)	\$	135,405.00
WACD - Employee Retirement (Simple IRA)	\$	17,269.00
WACD - Payroll Taxes:		
FICA (Social Security) & Medicare	\$	86,600.00
FUTA (Federal Unemployment Tax Act)	\$	1,650.00
L&I (Labor and Industries Tax)	\$	17,900.00
SUTA (State Unemployment)	\$	9,800.00
PMC - Seasonal Labor	\$	350,000.00
PMC - Seasonal Labor Contractor	\$	-
PMC - Overtime	\$	300.00
TOTAL PAYROLL & BENEFITS EXPENSES	\$	1,395,245.00

MEETING & CONSULTING EXPENSES	24-25 Budget	
Lobbying	\$	33,000.00
Consulting	\$	31,000.00
Member Services / Legal	\$	15,000.00
Sponsorship	\$	5,500.00
Annual Meeting	\$	73,170.00
NRCS Contract Supplies	\$	1,600.00
TOTAL MEETING & CONSULTING EXPENSES	\$	159,270.00
TOTAL EXPENSES	\$	2,376,542.00

SUMMARY	24-25 Budget	
Total Revenue	\$	2,376,542.00
Total Expenses	\$	2,376,542.00